

# SECURITY Dealer

## *& Integrator*

*New Technology and Installation Solutions*

## Operation Security Blanket

Integrator's IP Challenges

Web-Based Access Control

Mobile Surveillance

5th Annual Fire & Life Safety Supplement

5th Annual Multi-Book  
Access Control Supplement





# Business Assistance, Training and Bonus Incentives



Viewpoint CRM's new command center boasts the largest video monitoring operation of its kind.

## Viewpoint CRM Celebrates Monitoring Milestone

A provider of remote security monitoring services, Viewpoint CRM unveiled their new command center based in Lowell, Mass.

Currently serving over 400 customers in 30 states, the new command center is

expected to double Viewpoint's capacity. The Viewpoint Command Center serves as a hub for agents who are specially trained to manage security for a myriad of properties throughout the country via the company's patented voice-enabled camera technologies. The center houses 50 monitoring stations equipped with the company's multi-channel audio, analytics systems and 360 degree video for detailed property surveillance. **For more information, visit [www.viewpointcrm.com](http://www.viewpointcrm.com). Indicate 135**

## DMP's 463G Now ULC-Listed

Underwriters Laboratories of Canada authorized Digital Monitoring Products (DMP) to apply the ULC Listed mark to the 463G Digital Cellular Communicator. UL Canada recently completed their testing of the 463G and found it to be fully compliant with all requirements for the UL Listed designation. The 436G is designed as an easy-to-install expansion card for the XR500 Command Processor™ panel that creates a direct wireless communications path to any DMP central station receiver. It provides a direct connection between the panel and central station with no alarm signal retransmission. **For more information, visit [www.dmp.com](http://www.dmp.com). Indicate 136**

## SecureWatch 24 Expands Services

SecureWatch24 (SW24), New York, N.Y., a security company geared towards the commercial and residential real estate market, is launching a new division to serve hotels, schools, hospitals and other institutions around the New York metropolitan region. Offering an extensive network of digital color cameras, SW24 is able to produce uninterrupted data that can be transmitted directly

to a property's broadband Internet service 24 hours a day. Clients have the option to view several locations simultaneously and record from multiple cameras per location. Off-site notifications via e-mail, pager, phone or direct connection are also available. **For more information, visit [www.securewatch24.com](http://www.securewatch24.com). Indicate 137**

## Visonic and S&W Deliver Wireless Product Offering

Visonic Group, Bloomfield, Conn., developer and manufacturer of security systems products including access control, burglar alarms, control panels, wireless alarm equipment and more, entered into an agreement to

incorporate its PowerMax line of wireless alarm systems into the product offering of Smith & Wesson Security Services, Springfield, Mass. The PowerMax products will enable Smith & Wesson Security Services dealers to secure their residential customers with up to 29 zones wirelessly.

**For more information, visit [www.visonic.com](http://www.visonic.com). Indicate 138**



Visonic's PowerMax system provides easy user management.

## Putting America Back On Its Feet

The National Burglar & Fire Alarm Association (NBFAA) and the Central Station Alarm Association (CSAA) are co-sponsoring the Security Industry Recruiting Center (SIRC), a job bank created specifically for the security industry. The SIRC is designed to connect individuals interested in a career in the electronic life safety, security and systems integration industry with installation, monitoring and manufacturing companies currently seeking additions to their team. By creating a free account, potential job seekers can post their resumes on the SIRC, access and apply for available job openings and create personal e-mail job alerts. **For more information, visit [www.alarm.org](http://www.alarm.org). Indicate 139**