

design portfolio

marlo

annual reports



ACADEMY OF SCIENCE  
STATEMENT OF ACTIVITIES

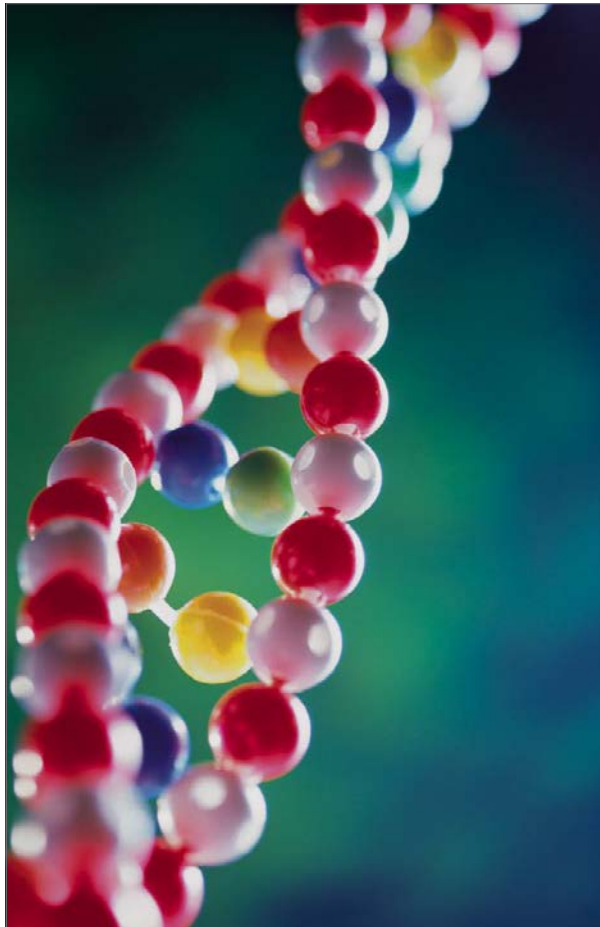
Year ended December 31, 2004

	Support, Revenue & Gains			Totals	
	Temporarily Unrestricted	Temporarily Restricted	Permanently Restricted	2004	2003
	<b>Public support</b>				
Grant revenue	\$ 39,065	\$ 52,960		\$ 92,025	\$ 113,460
Contributions	66,063	188,633		254,696	112,268
Membership dues	68,242			68,242	87,149
Donated goods and services	10,987	172,792		183,779	61,611
Net assets released from restrictions time restrictions	588,146	(588,146)			
<b>Total support</b>	<b>772,503</b>	<b>(173,761)</b>		<b>598,742</b>	<b>374,488</b>
<b>Revenue &amp; gains</b>					
Special event	67,660			67,660	62,373
Investment income	14,906			14,906	12,656
Net unrealized gains on investment securities	51,033			51,033	131,128
<b>Total revenue &amp; gains</b>	<b>133,599</b>			<b>133,599</b>	<b>206,207</b>
<b>Total support, revenue &amp; gains</b>	<b>\$ 906,102</b>	<b>\$ (173,761)</b>		<b>\$ 732,341</b>	<b>\$ 580,695</b>
	<b>Expenses</b>				
Program services	\$ 576,457			\$ 576,457	\$ 444,235
Supporting services					
Management & general	90,320			90,320	53,731
Fundraising	51,240			51,240	46,879
<b>Total expenses</b>	<b>718,017</b>			<b>718,017</b>	<b>544,865</b>
<b>Increase (decrease) in net assets</b>	<b>188,085</b>	<b>(173,761)</b>		<b>14,324</b>	<b>35,830</b>
Beginning net assets	589,190	309,628	1,250	900,068	864,238
<b>Ending net assets</b>	<b>\$ 777,275</b>	<b>\$ 135,867</b>	<b>\$ 1,250</b>	<b>\$ 914,392</b>	<b>\$ 900,068</b>

ACADEMY OF SCIENCE  
STATEMENT OF FINANCIAL POSITION

December 31, 2004

	Assets			Totals	
	Temporarily Unrestricted	Temporarily Restricted	Permanently Restricted	2004	2003
	<b>Cash</b>	<b>\$ 89,650</b>			<b>\$ 89,650</b>
Investments	663,542	\$ 135,867	\$ 1,250	800,659	652,679
Pledges receivable	124,625			124,625	250,500
Prepaid expenses	1,672			1,672	3,741
<b>Total current assets</b>	<b>879,489</b>	<b>135,867</b>	<b>1,250</b>	<b>1,016,606</b>	<b>969,183</b>
Equipment, net of accumulated depreciation of \$81,818 in 2004 and \$73,585 in 2003	369,961			369,961	9,615
<b>Total assets</b>	<b>\$ 1,249,450</b>	<b>\$ 135,867</b>	<b>\$ 1,250</b>	<b>\$ 1,386,567</b>	<b>\$ 978,798</b>
	<b>Liabilities</b>				
Accounts payable and accrued expenses	\$ 125,288			\$ 125,288	\$ 78,730
Long-term debt	\$ 346,887			\$ 346,887	
	<b>Net Assets</b>				
Unrestricted	\$ 777,275			\$ 777,275	\$ 589,190
Temporarily restricted		\$ 135,867		135,867	309,628
Permanently restricted			\$ 1,250	1,250	1,250
<b>Total net assets</b>	<b>777,275</b>	<b>135,867</b>	<b>1,250</b>	<b>914,392</b>	<b>900,068</b>
<b>Total liabilities &amp; net assets</b>	<b>\$ 1,249,450</b>	<b>\$ 135,867</b>	<b>\$ 1,250</b>	<b>\$ 1,386,567</b>	<b>\$ 978,798</b>



## Community Outreach Initiatives



**SPEAKERS FOR SCIENCE**  
Connecting Science & The Community

**Scientists in the Classroom**—our country is woefully short on science and math teachers, and schools have had to cut back on science field trips—all at a time of heightened need for a scientifically literate public. Speakers for Science is an almost unfathomable no-cost resource, comprised of more than 700 working scientists from the public, private and academic sectors. Schools contact the Academy of Science with requests for speakers on topics as varied as plant science, archaeology, biostatistics, genetics, DNA, rainforest ecology and unmanned spacecraft. Each year brings requests for experts on newly emerging areas of science or topical issues generating public interest. The Academy also collaborates with school districts to present one-on-one career explorations and science career forums for the critical middle-school age groups. In 2005, more than 14,500 students were inspired, enlightened and enthralled by these unique opportunities to connect with scientists.

Additional Speakers for Science programs include career shadowing and mentoring for the next generation of scientists, and a Scientists Speakers' Bureau for community organizations.

*"Thank you for putting together the awesome program with JG and his graduate students. There has been a "buzz" in the sixth-grade hallway about the cool reactions students were able to see. The program definitely increased interest in science careers!"*

— Teacher, Rockwood School District



# Academy of Science

St. Louis SINCE 1856

The Fellows of the Academy is a prestigious association of St. Louis scientists and engineers of national reputation. Many Academy Fellows are recipients of the Outstanding St. Louis Scientist Lifetime Achievement, Eads, Trustees', or Academy Fellows Awards.

#### Fellows of the Academy of Science Affiliation List

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Department of Earth & Planetary Sciences  
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Dept. of Internal Medicine Rheumatology  
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President

Donald Danforth Plant Science Center

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Environmental Engineering Science  
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Science Program  
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Monsanto Company

**Oliver C. Boileau, Jr.**  
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**Richard D. Bucholz, M.D.**  
Director, Jean H. Bakewell Section of  
Image Guided Surgery  
Associate Director, Division of Neurosurgery  
Saint Louis University School of Medicine

**Christopher I. Byrnes, Ph.D.**  
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**Will D. Carpenter, Ph.D.**  
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**William John Catalona, M.D.**  
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**Bernard R. Chaitman, M.D.**  
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Saint Louis University School of Medicine

**Dennis W. Choi, M.D., Ph.D.**  
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Washington University School of Medicine

**C. Robert Cloninger, M.D.**  
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Washington University School of Medicine

**Glenn C. Conroy, Ph.D.**  
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Department of Anatomy and Neurobiology  
Washington University School of Medicine

**Joel D. Cooper, M.D.**  
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**C. Thomas Cori, Ph.D.**  
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**Ramanath Cowisk, Ph.D.**  
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**Jerome R. Cox, Jr., D.Sc.**  
Senior Professor of Computer Science and  
Engineering, Applied Research Laboratory  
Washington University in St. Louis

**Roy Curtiss, III, Ph.D.**  
George William and Irene Koechig Freiberg  
Professor of Biology, Retired  
Washington University in St. Louis

**William H. Danforth, M.D.**  
Chairman, Donald Danforth Plant Science Center

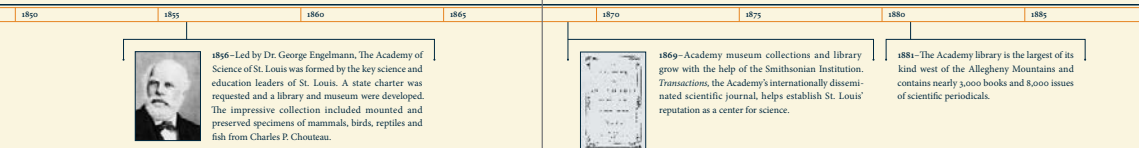
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Laura and William Jens Professor  
of Environmental Engineering  
Chairman, Department of Chemical Engineering  
Washington University in St. Louis

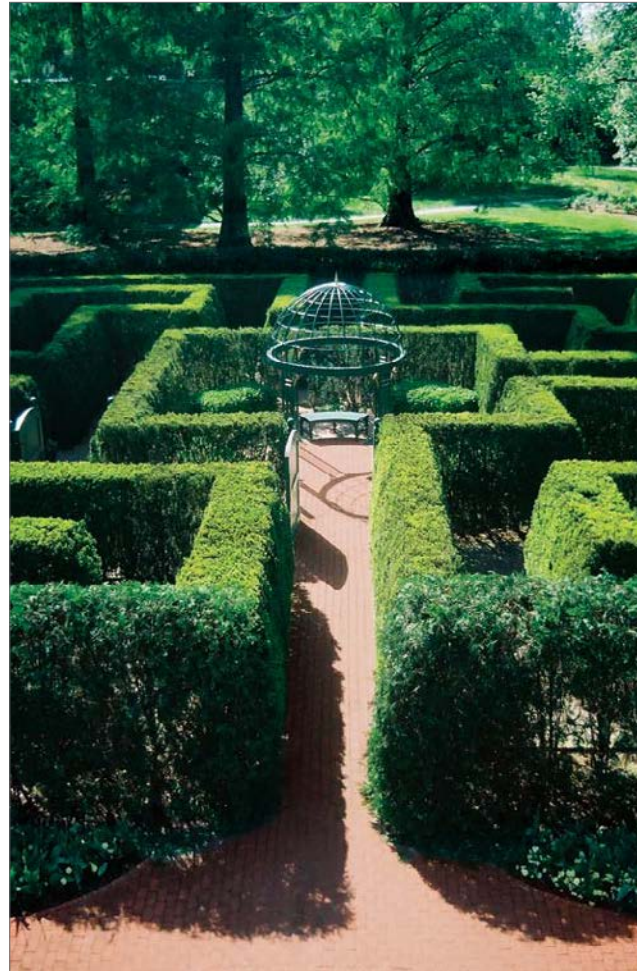
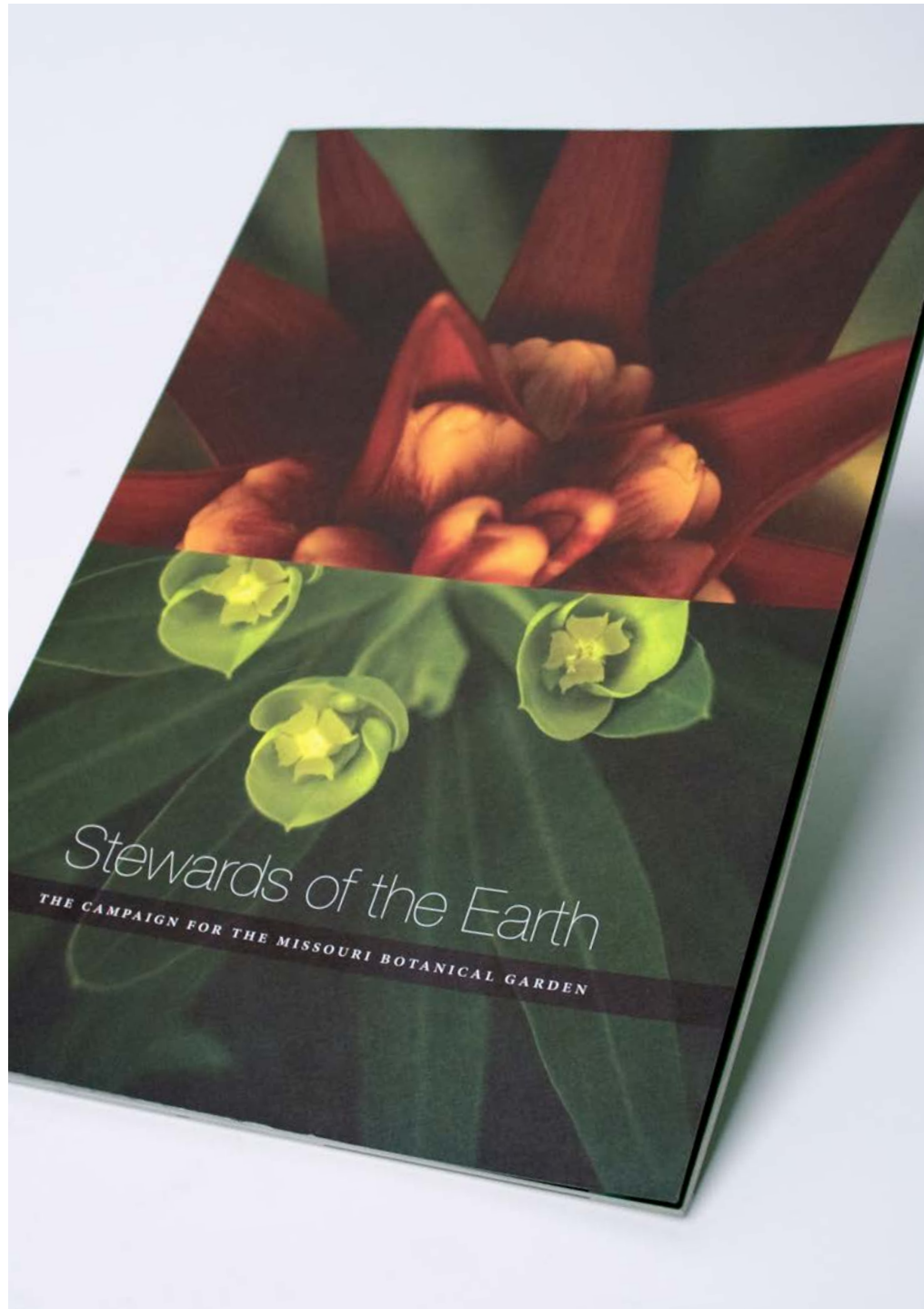
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Bixby Professor and Chairman, Department of Surgery  
Director, Alvin J. Siteman Cancer Center  
Washington University School of Medicine

**Sean Eddy, Ph.D.**  
Associate Professor of Genetics  
Department of Genetics  
Washington University School of Medicine

**Sarah C. R. Elgin, Ph.D.**  
Professor of Biology  
Washington University in St. Louis

#### HISTORICAL TIMELINE





## Promises Kept

The Missouri Botanical Garden is fulfilling promises made in the Stewards of the Earth campaign. We promised to sustain the Garden as a place of singular beauty.

### OUR PLEDGE

We pledged to deepen the public's appreciation of the essential role plants play in maintaining the delicate balance between the Earth's environment and human life. We are committed to accelerating the discovery of plants that are threatened with extinction, therefore hastening the victory of science over ignorance.

Those who supported the campaign — individuals, foundations, and corporations — can take satisfaction that they sustained the beauty, not only of the Garden itself, but also of the garden we call our home, planet Earth. Those who love to visit the Garden and the Shaw Nature Reserve see the renaissance unfolding: two imaginative new gardens within the Garden, four historic structures restored, new buildings, and myriad renovations to pathways, walls, roofs, and displays. To fully appreciate what supporters of this campaign have accomplished, however, is to understand the impact the Garden is making on the St. Louis region and the world.

Campaign funds have allowed us to build the infrastructure and support the programs to help educate thousands of St. Louis area school children in the natural sciences and provide their teachers with educational resources. By increasing the Garden's capacity to find and collect new

species of plants, the campaign has helped to establish St. Louis as a center of botanical discovery, a resource for genomic and pharmaceutical research programs throughout the world. Those who supported this campaign have the satisfaction of knowing that their gifts are at work every day, around the world, where plants and their habitats are most threatened. Before the campaign, the Garden already conducted the most active program in the world to discover and describe species of plants previously unknown to science. But now gifts are enabling Garden curators to spend more time than ever before in remote areas suspected to be rich with species of undiscovered plants, in Latin America, Africa, and Asia.

The campaign strengthened the Garden's ability to work in nations with biologically diverse plant life to help their citizens protect and restore their natural treasures. Today, Garden programs are educating school children, training botanists and conservationists, and advising government officials in 35 nations.

This report highlights all that the supporters of the *Stewards of the Earth* campaign have contributed to their Garden, the St. Louis region, and our planet.

LETTER TO THE COMMUNITY



It seems hard to believe that fully three years have passed since we announced the Stewards of the Earth campaign on May 7, 2003. When I think back on that evening, I'm reminded of the enthusiastic turnout of so many of the Garden's supporters, and how everyone took up the challenge to help this campaign succeed.

I remember commenting that evening that Dr. Raven and his staff had built world-class programs and that the Board of Trustees had developed a strategy to assure the Garden's future. But to implement that strategy, we needed you. I said then that the *Stewards of the Earth* campaign was an opportunity for all of us to strengthen the Garden that we love, so that the years ahead would be the best years in its long history.

Only because of Peter Raven's tireless efforts and leadership over more than three decades could we contemplate such an ambitious campaign. The Trustees demonstrated leadership through their individual giving, their encouragement of gifts, and the example they set for others. Jack Thomas and Scott Schnuck devoted long hours, as each took his turn as Chairman of the Board, to the many details and decisions that a capital campaign requires. The Trustees' commitment was critical in attracting gifts that defined this campaign. The \$30 million gift from Jack Taylor and the Taylor family, which established the Taylor Fund for Ecological Research, was the largest gift ever made to a botanical garden.

In the end, however, what secured the success of the campaign was the support that came from you, the Garden's members and friends. More than ninety percent of the gifts to this campaign came from individuals; people like you, who invested in the future of our Garden and what it can do to protect the future of our fragile environment. The demonstration of individual commitment to this campaign not only accounted for most of the funds raised, but also helped substantially to persuade foundations and corporations to join in support.

Because we all worked together — Trustees, Peter Raven and the Garden's dedicated staff, members, friends, foundations, and corporations — the *Stewards of the Earth* campaign surpassed its announced goal of \$71 million by more than \$5 million. As you read this report, you will likely be amazed by what your gifts have accomplished. Through your support, you have placed the Garden on a solid foundation to serve the world and face the challenges ahead.

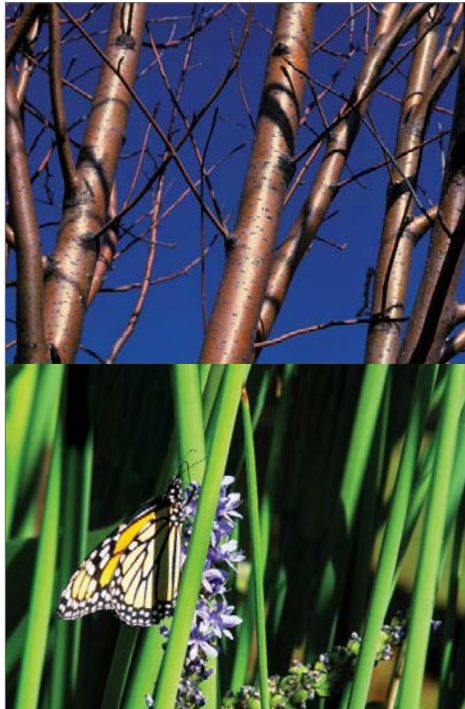
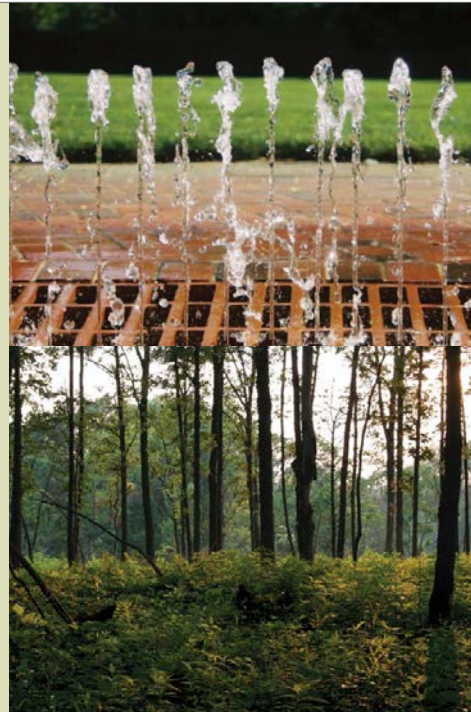
The Garden can never cease from its mission and must build a larger endowment so it can forever work to help people everywhere to preserve the blessing of the world's great biological diversity. Your contributions to this campaign have placed the Missouri Botanical Garden in a unique position to pursue great and worthy ambitions.

You are all truly *Stewards of the Earth*, and it has been my honor to join you in this historic campaign.

David W. Kemper

David W. Kemper,  
Chair, Stewards of the Earth campaign

STEWARDS OF THE EARTH  
2



## The Greatest Advance

Nearly 3,000 donors provided more than \$76 million to support eight broad campaign objectives.

Reaching these objectives constitutes the greatest advance for the Garden since Henry Shaw opened it to the public in 1859.

### THE DORIS I. SCHNUCK CHILDREN'S GARDEN

St. Louis gained a significant educational asset for young children and their parents when the Doris I. Schnuck Children's Garden opened in April 2006. Although several of the Garden's established areas and activities appeal to children, the new Children's Garden represents a regional attraction in its own right. It is expected to draw up to 150,000 visitors a year, including field trips from area schools.

The new garden engages young children and their parents in learning about the importance of plants through exploration and activities based on the theme, "A Missouri Adventure." It was conceived as a major advance in the Garden's objective of awakening in children an interest in, and passion for plants, being creatures that depend upon them, and the environment that sustains life. It was designed to reach children through the way they learn best at a young age: by interacting directly with plants, insects, and animals. An educational program has been developed to incorporate the experiences that children and their parents will have in the new garden.

The new Children's Garden is imaginatively designed on a near two-acre pad amid historic

Osage orange trees planted by Henry Shaw. It features six activity areas:

- The *Entry Walk* introduces visitors to nineteenth century Missouri.
- The *Adventure Plaza* relates plant life to themes represented by Meriwether Lewis, William Clark, and their guide Sacagawea; Daniel Boone; Henry Shaw; and the writings of Mark Twain. A waterfall, representing the historical importance of waterways, flows from the Adventure Plaza into other sections of the Garden.



STEWARDS OF THE EARTH  
7

### GIFTS BY RECOGNITION LEVEL

TOTAL GIFT AMOUNT  
\$76,435,139

TOTAL NUMBER OF GIFTS  
2929



STEWARDS OF THE EARTH

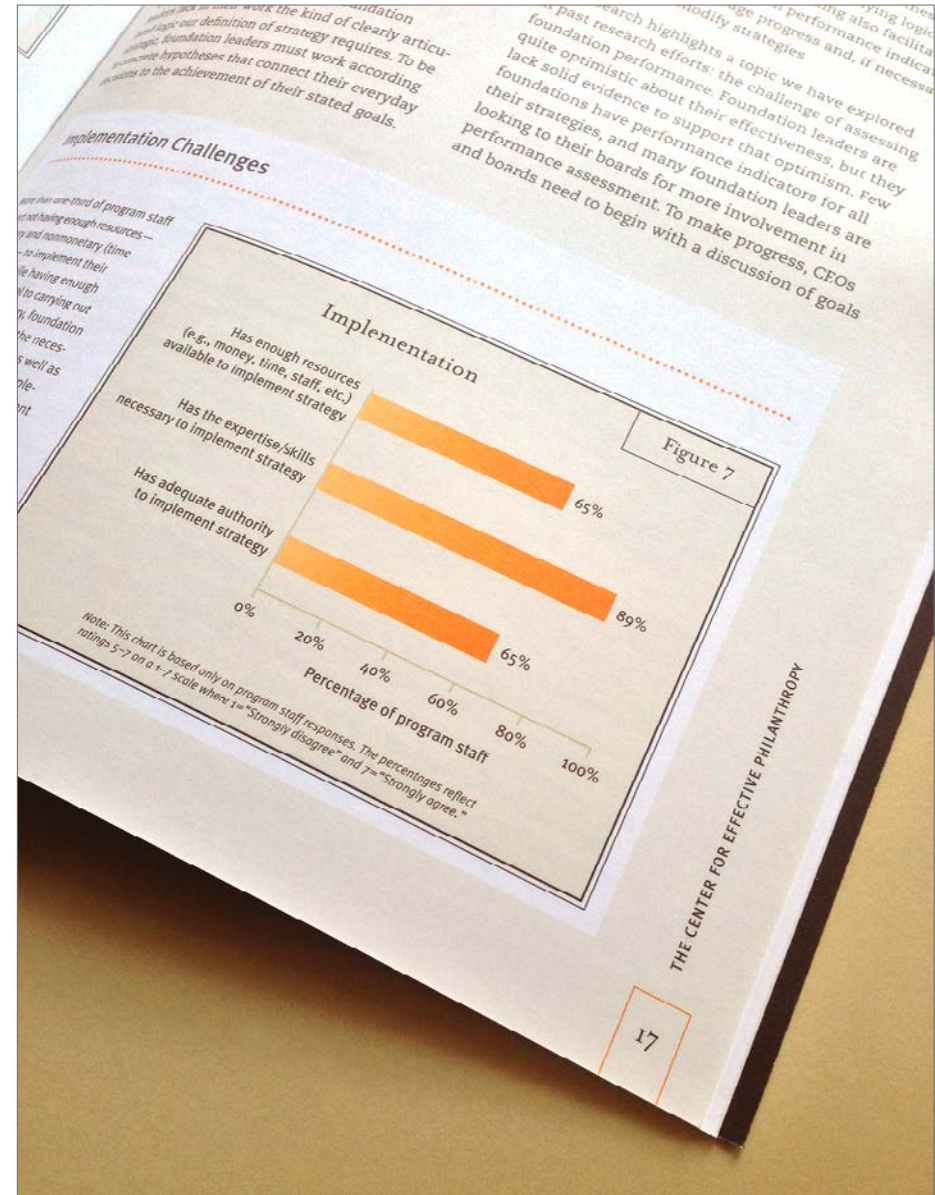
22

### GIFTS BY CONSTITUENCY



STEWARDS OF THE EARTH

23



# ESSENTIALS OF FOUNDATION STRATEGY

Better Data  
Better Decisions  
Better Philanthropy

**THE CENTER FOR EFFECTIVE PHILANTHROPY**  
A NONPROFIT ORGANIZATION

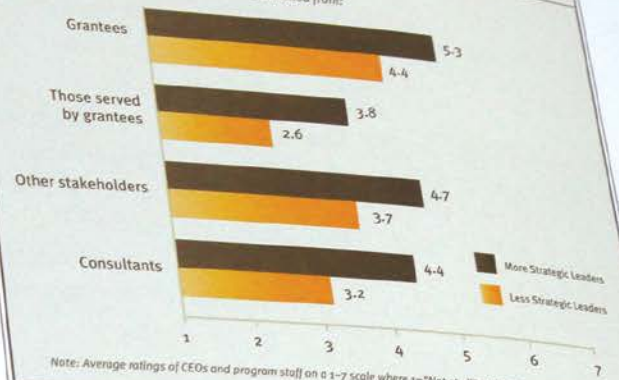
"We have a deep commitment to strategy, research, evaluation, and performance assessment and have used CEP's assessment tools and research to help improve our performance in health philanthropy. CEP's work is having a profound impact on us and on other foundations, and we're pleased to support CEP's continued development."

—Elin Lantieri-Mooney, MD, MBA, President and CEO, Robert Wood Johnson Foundation

## Getting Input From External Parties

When developing the Foundation's strategy(ies), the extent to which input is obtained from:

Figure 1



Note: Average ratings of CEOs and program staff on a 1-7 scale where 1="Not at all" and 7="To a very great extent."

perception of what it means to be strategic in philanthropy.<sup>10</sup> In our interviews for the first phase of this research, we heard that perceived drawbacks of strategy include a decrease in flexibility to fund risky initiatives and an increase in the potential for an inappropriate power dynamic between foundations and grantees. But, contrary to the perception that to be strategic in foundation work is to be inflexible, unresponsive, or top-down, the more strategic CEOs and program staff were in fact more likely to look outside their foundations' walls and seek input from stakeholders.

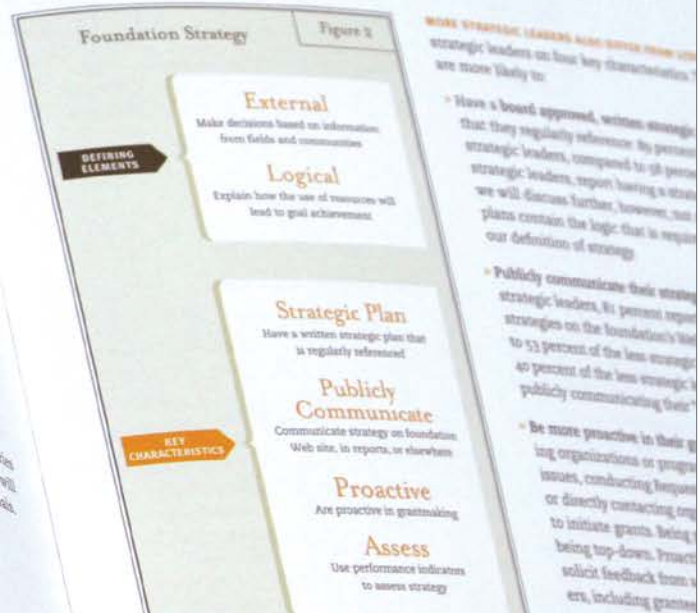
### Logical Connections

is likely to lead to goal achievement. More strategic leaders are more likely to decide which strategies to use based on the logical fit between the strategy and the goals they wish to achieve, and they are more likely to have a logic model for their foundation or program. They are able to explain the hypothesized causal relationships between a series of actions and results—and how those results will ultimately lead to the achievement of their goals.

**KEY FINDING 2:** More strategic leaders also differ from less strategic leaders on four key characteristics: they tend to 1) have strategic plans that they regularly reference, 2) publicly communicate their strategies, 3) be proactive in their grantmaking, and 4) have measures by which they assess.

## Foundation Strategy

Figure 2



**MORE STRATEGIC LEADERS ALSO DIFFER FROM LESS STRATEGIC LEADERS ON FOUR KEY CHARACTERISTICS:** they tend to 1) have strategic plans that they regularly reference, 2) publicly communicate their strategies, 3) be proactive in their grantmaking, and 4) have measures by which they assess.

- Have a board approved, written strategy that they regularly reference: 85 percent of strategic leaders, compared to 58 percent of less strategic leaders, report having a strategy we will discuss further, however, not all plans contain the logic that is required for our definition of strategy.
- Publicly communicate their strategy: 85 percent of strategic leaders, compared to 40 percent of the less strategic, publicly communicating their strategy.
- Be more proactive in their grantmaking: 85 percent of strategic leaders, compared to 40 percent of the less strategic, are more proactive in their grantmaking, including contacting organizations or program issues, conducting responses or directly contacting organizations to initiate grants, being more top-down, Proactive solicited feedback from grantees, including grantees.



video/animation



marlo marketing sizzle reel

[VIDEO LINK >](#)



national amusements reel

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massfestivals animation

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hellohealth tradeshow animation loop

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bully boy testimonial video

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lawn on d testimonial video

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paint night testimonial video

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eastern standard testimonial video

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card designs

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**TOM'S BaoBao**

# Bao-Making

BAO IS A DELICACY THAT FIRST APPEARED OVER 1,200 YEARS AGO IN CHINA. THIS LEAVENED DOUGH CAN BE FILLED WITH ANYTHING FROM PORK TO CURRY BEEF TO SPICY LOTUS ROOT. THE POSSIBILITIES ARE ENDLESS!



At Tom's BaoBao, see, smell and taste firsthand as several varieties of authentic Chinese steamed buns are handmade to showcase the highest quality ingredients and technique. All bao are meticulously prepared in front of customers and served fresh out of the bamboo steamers. If it isn't fresh, it isn't bao!

LEARN MORE AT [TOMSBAOBAO.COM](http://TOMSBAOBAO.COM)

**SNACK FACTORY**

## Welcome to IDDBA 2016!

Enjoy a first taste of our newest innovations, Snack Factory® Tortilla Chips in Sea Salt and Garlic Hummus!

You're also among the first to try our Limited Batch Bacon Habanero Pretzel Crisps! Order now before they're gone!



Visit us at **Booth #1433** to taste and learn more about what's happening at Snack Factory:

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## FALL 2015 SCHEDULE

73 Ames Street, Cambridge

**TOM'S BaoBao**


## One Free Bao

Choose one bao off our menu.  
No cash value. Excludes Lobster Bao. One redemption per person per visit.

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**CAMBRIDGE**   **PROVIDENCE**  
84 Winthrop Street   326 Westminster Street



**FALL 2015 SCHEDULE**

Contact Ariel Sasso at [asasso@marlomarketing.com](mailto:asasso@marlomarketing.com) to enroll in your preferred complimentary meals. We look forward to seeing you this fall!



OCTOBER 2015		
TUESDAY	WEDNESDAY	THURSDAY
13 DIN - 1013 DINNER 6:30 PM	14 BRK - 1014 BREAKFAST 9:00 AM	15 LUN - 1015 LUNCH 12:30 PM
20 LUN - 1020 LUNCH 12:30 PM	21 BRK - 1021 BREAKFAST 9:00 PM	22 DIN - 1022 DINNER 6:30 PM

**COURSE INFORMATION**

**BRK BREAKFAST**  
Ames Street Deli kicks off the day with sweet and savory handmade pastries, early morning meals and high-touch coffee offerings.

**LUN LUNCH**  
Whimsical sandwiches anchor Ames Street Deli's lunch menu along with seasonal salads and a spread of less-familiar sweets.

**DIN DINNER**  
Consult Ames Street Deli's Cocktail Matrix for a post-work iggle then move into Study for the of-the-moment dinner menu.

Professors: Tse Wei Lim, Diana Kudjarova, Sam Treadway

73 Ames Street, Cambridge

**THE OLD FASHIONED**

PREPARED  ONLY BY

**BULLY BOY**  
DISTILLERS

**A True Boston Spirit**

The bottled Old Fashioned is Bully Boy Distillers' take on the classic cocktail that is easy to make, but difficult to make well. Avid Old Fashioned enthusiasts themselves, the Willis brothers behind Bully Boy Distillers have tasted countless variations of the old-time libation and have now crafted what they respectfully consider to be the world's very best Old Fashioned—not too sweet, not too dry and with enough bitters to create perfect harmony in a glass.

**Tasting Notes**

With Bully Boy's smooth American Straight Whiskey used as the base spirit, the Old Fashioned is hand crafted with muddled raw sugar and just enough Angostura bitters to complement the whiskey without overpowering it.

Serve two fingers over one large ice cube in an Old Fashioned glass. Garnish with an orange and cherry if desired.

**About Bully Boy Distillers**

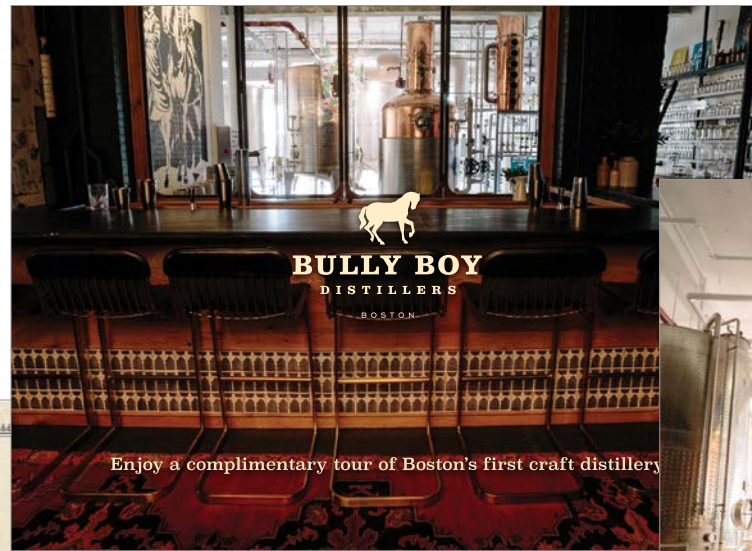
Founded by brothers Will and Dave Willis, Bully Boy Distillers is Boston's first craft distillery and is committed to crafting innovative and premium spirits. Utilizing a 750 gallon copper pot still, all Bully Boy products are handcrafted in small, limited-run batches, resulting in complex and unique spirits that celebrate New England's rich history. The name Bully Boy pays homage to former U.S. president, Teddy Roosevelt. The Willis family named its favorite farm workhorse after the popular Roosevelt-coined term, "bully" meaning superb or wonderful. Today the endearing spirit of Roosevelt lives on in Bully Boy Distillers

A UNIQUE AND VERSATILE  
RUM INFUSION  
CRAFTED IN HOMAGE TO  
BOSTON'S STORIED PAST.



34-15% ALC/VOL (68.3 proof)

f t @BullyBoyBooze



**Tour our new distillery and tasting room to learn more about Bully Boy and enjoy our award-winning spirits.**

Founded by brothers Will and Dave Willis, Bully Boy Distillers is committed to crafting innovative and premium spirits that celebrate New England's rich history.

To book your complimentary tour of Boston's first craft distillery, visit [www.bullyboystillers.com/visit](http://www.bullyboystillers.com/visit) and use code "VIP2017" when checking out.

**44 Cedric Street, Boston, MA**

f t @BullyBoyBooze

**BULLY BOY**  
DISTILLERS  
BOSTON

[www.bullyboystillers.com](http://www.bullyboystillers.com)



*¡ola dear friend,*



*I'm so excited to let you know our new Seaport location at 505 Congress Street is now officially open!*

*Included in this package are some gifts from my many travels that inspire the food and ambiance at La Casa de Pedro. You'll find coffee from Colombia, chocolate from Venezuela and a special key to my new home in the Seaport because mi casa es su casa!*

*Visit Pedro's House soon for fresh tropical drinks, lively Latin music and scratch-made dishes that highlight the traditions of my Latin American roots.*

*At La Casa de Pedro we make the sun shine!*

*Pedro Alarcon*

**La Casa de Pedro**

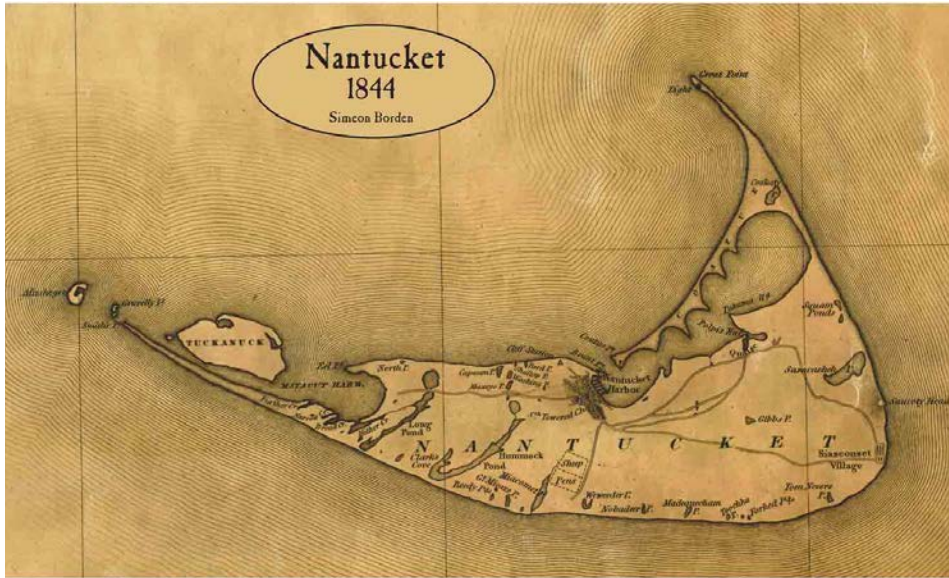
505 Congress Street, Boston  
lacasadepedrolatinincuisine.com

f t @lacasadepedro #PedrosHouse

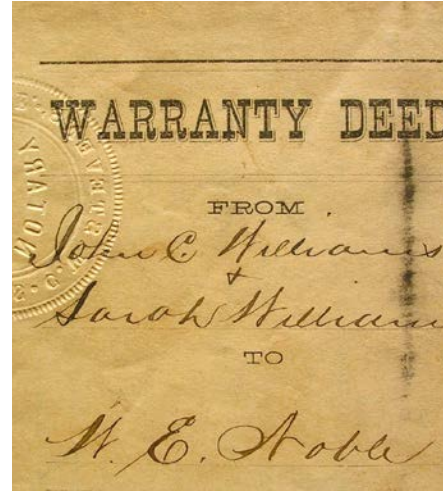
branding

*The*  
**PROPRIETORS**  
bar & table

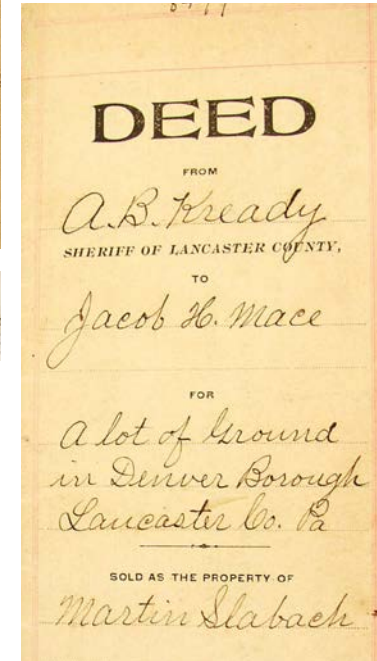




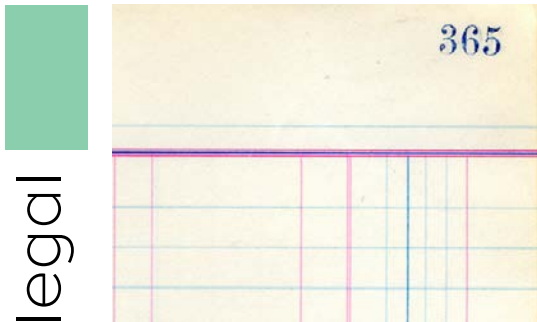
inspired



*Edgar Poe*



well-traveled



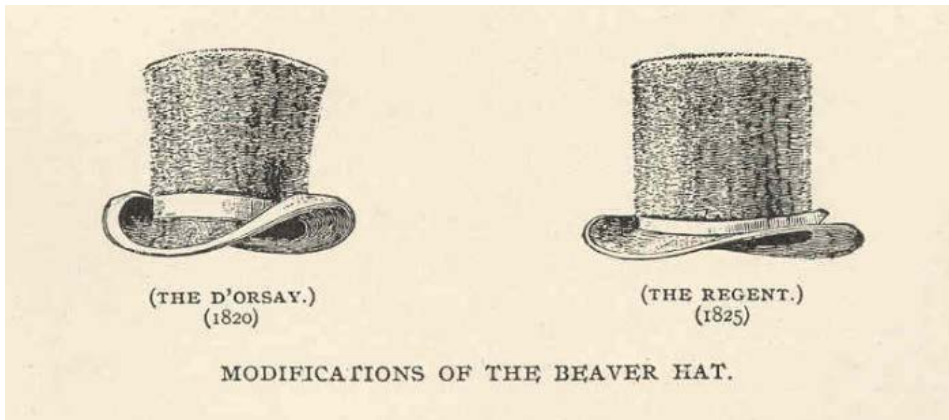
legal



historical



cultured





The PROPRIETORS bar & table

TABLE MENU

MADE IN DUPLICATE THE twentieth DAY OF June IN THE YEAR OF TWO THOUSAND AND thirteen BY CHEF Thomas Berry.

HALF SHARE

- Fluke Sunomono\* 16.
Crunchy Kimchee, Smoked Tomato Mayo, Basil
Socca Tart 14.
Beet Salad, Whipped Feta, Charred Baby Carrot, Pistachios
Green Kohlrabi Soup
Curry Dumplings, Spiced Almond & Date Crumble
Buttermilk Georgia Rook Shrimp
Hot Sauce, Molten Tamale, Pickled Celery, Cilantro
Duck Breast Tiradito\*
Peruvian Pepper Sauce, Quinoa Salsa, Smokey Duck Cracklin
Gem Lettuce Salad
Idiazabal Cheese, Smoked Almonds, White Anchovies, Piment
Marinated White Asparagus
Freekah, Green Garbanzo, Beet Tzatziki, Crispy Lentil
Tater Cubes
Crispy Shredded Potato, Joppiesaus, Farm House Gouda, Bee
Field Lettuces
Shaved Vegetables, Tête de Moine, Popped Amaranth, Crushe
Smoked Bluefish Fritters
Tabasco Remoulade, Sweet & Spicy Cabbage, Mustard Seed, L

PLANCHA

- Okeechobee Shrimp
Garlicky Green Sauce, Chili Threads, Corn Nuts
King Trumpet Mushrooms
Pickled Turnip, Crispy Cauliflower, Sumac Yoghurt
Shaved "Pork-Umms"
Berkshire Pork, Scallion, Sesame BBQ, Kimchee Biscuit
Halloumi Cheese
Eggplant Puree, Orange Blossom Honey, Crispy Chick Peas



The PROPRIETORS bar & table

DESSERT MENU

PASTRY CHEF Liz O'Connell

- Hot Moroccan Doughnuts 10.
Orange Thyme Honey, Frozen Greek Yogurt, Sesame
Pan No. 22 Blueberry Crumb Stick 10.
Cinnamon Crumble, Coffee Bean Ice Cream, Blueberry Preserves
Strawberry Mess 10.
Cracked Meringue, Basil-Lime Sherbet, Marmalade, Jammie Dodgers
Chocolate Candy Bar Tart 11.
Chewy Nut Caramel, Chocolate Ganache, Nougat Ice Cream



Business card for The Proprietors bar & table, featuring contact information for Thomas Berry, including address, phone numbers, and email.



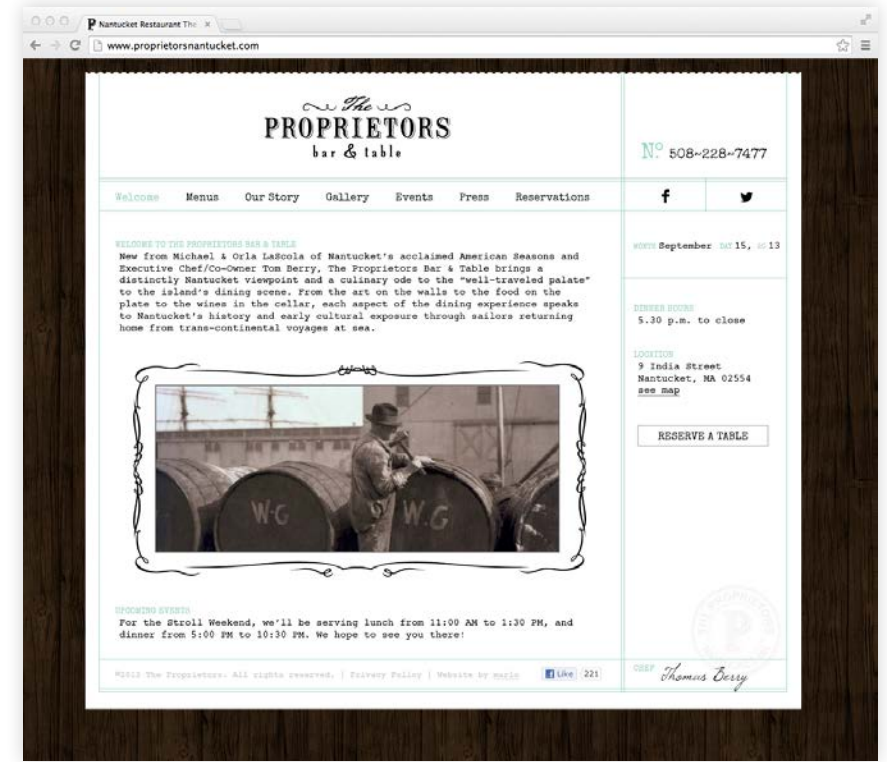
BAR MENU

HEAD BARKKEEP Jared Johnson

HOUSE COCKTAILS

- No. 1 REFRESHING, SMOOTH, ENDEARING 13.50
Lemongrass & Ginger Infused Mekhong Whisky + Ginger Beer + Lemon
No. 2 VIBRANT, SAVORY, FERAL 13.50
Del Maguey Wida Mezcal + Combier + Strawberry Shrub + Smoked Sea Salt + Lime
No. 3 EXOTIC, ENGAGING, STIMULATING 13.50
Ransom Old Tom Gin + Coconut Water + Aromatic Bitters + Lime Ice Cubes + Coconut Sugar
No. 4 GREEN, GENUINE 13.50
Organic Vodka + Field Arugula Syrup + Kale, Ginger & Lemon Juices
No. 5 BRILLIANT 13.50
Yufuin Shochu + Yuzu + Honey + Africanized Bee Pollen
No. 6 AMBIENT, PRECISE, EFFERVESCENT 13.50
Barsol Pisco + Bitter Lemon Soda + Coconut Sugar + Perilla Leaf
No. 7 INSPIRING, CLEANSING, JET SET 13.50
Novo Pogo Organic Cachaça + Aloe Vera + Lime + Coconut Water Ice Cubes
No. 8 AUTHENTIC, BALANCED, DESERVED 13.50
Cana Brava Rum + Fernet Branca + Cola + Lime Ice Cubes
No. 9 AUTHENTIC, BALANCED, DESERVED 13.50







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a **blowdry** lounge

marlo

# ethereal sophistication

romantic • airy • feminine • delicate



barely-there blues



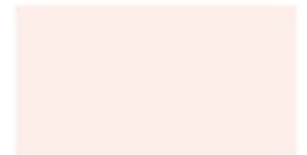
voluminous yet delicate



light-as-air meringue



wavy walls



blushy pinks



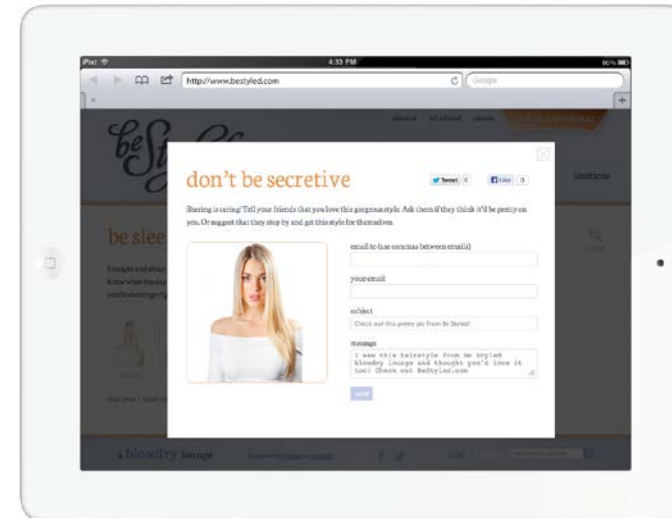
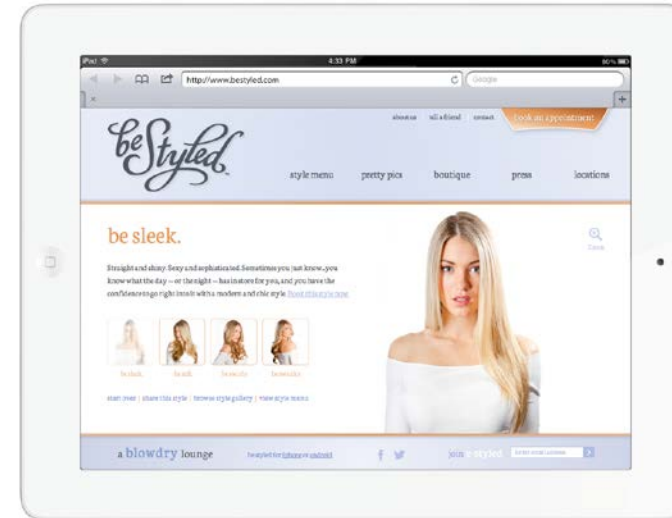
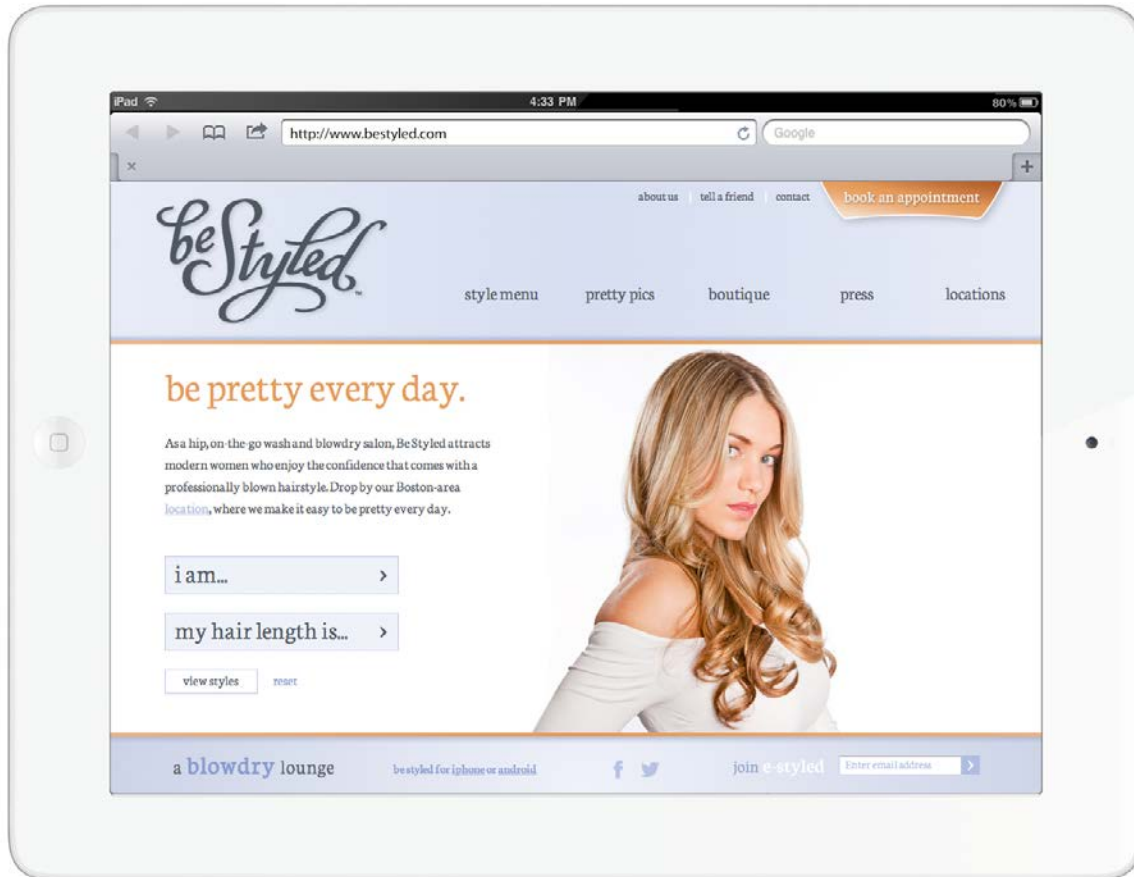
shimmery gold



creamy whites



# be pretty every day.



## menu

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- be sleek ..... \$35
- be soft ..... \$35
- be swirly ..... \$35
- be swanky ..... \$35

**your style**  
 be you ..... \$35

**latest style**  
 be trendy ..... \$35 - 45

**mini style**  
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 Chief Executive Officer

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1	2	3
4	5	6
7	8	9
10	11	on us!

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sophisticated



clean



upscale



classy



civilized



approachable



sleek

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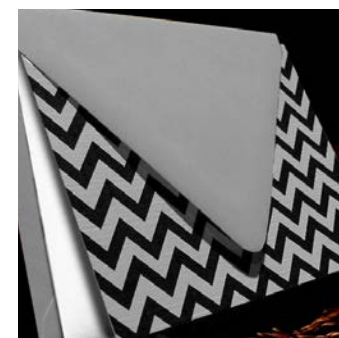


monochromatic

modern



chic





**LIMOLINER**

**Boston to New York**  
Monday - Thursday

DEPART BOSTON	FRAMINGHAM	ARRIVE NYC
6:00 AM	6:35 AM	10:15 AM
9:00 AM	9:35 AM	1:15 PM
1:00 PM	1:35 PM	5:15 PM

Friday

DEPART BOSTON	FRAMINGHAM	ARRIVE NYC
6:00 AM	6:30 AM	10:15 AM
8:30 AM	9:05 AM	12:45 PM
12:30 PM	1:05 PM	4:45 PM
4:00 PM	4:35 PM	8:10 PM

Saturday

DEPART BOSTON	FRAMINGHAM	ARRIVE NYC
8:00 AM	8:35 AM	12:15 PM
12:00 PM	12:35 PM	4:15 PM

Sunday

DEPART BOSTON	FRAMINGHAM	ARRIVE NYC
6:00 AM	6:30 AM	10:15 AM
8:30 AM	9:05 PM	12:45 PM
12:30 PM	1:05 PM	4:45 PM
3:00 PM	3:35 PM	7:10 PM

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*See Reverse for a List of Our Amenities*

Schedule Effective 4/1/15

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# SUPPER

### Snacks

**PUMPKIN HUMMUS**  
Pomegranate, Parmesan, Smoked Peppitas 9

**BUTTERMILK HUSH PUPPIES**  
Pimento Cheese Stuffed, Candied Bacon 9

**BAKED OYSTERS 'SAVANNAH'**  
12) Duxbury Oysters, Lobster, Porcini Cream, Parmesan 12

**CRISPY TATER CUBES**  
Joppiesaus, Farm House Gouda, Beet Pickled Egg 12

**PROVOLETA**  
Skillet Cheese, Li's Chimichuri, Grilled Bread 10



### Toast

**KENTUCKY 'PROSCIUTTO'**  
Father's Country Ham, Beer Cheese, Pickled Onion 12

**HAMACHI CRUDO\***  
Avocado, Passion Fruit Brown Butter, Porfy Cashews 14

**WHITE BEAN & SAUSAGE**  
Nduja Sausage, Pecorino, Pickled Fennel 11

**CHARRED MAITAKE MUSHROOM**  
Whipped Miso, Yaki Sauce, Sesame 13

### Stone Fired Pitas

<b>BROCCOLI RABE</b> Green Olives, Red Onion, Fennel, Provolone Piccante, Calabrian Chili Oil 15	<b>AVOCADO</b> Oregon, Robinson Family Swiss, Cherry Tomatoes, Garlic Oil, Arugula, Pistachios 14	<b>SUJUK</b> Turkish Beef Sausage, Mozzarella, Basil, Marrow Butter, Onion & Parsley Salad 15	<b>LAMB SAUSAGE</b> Spicy Tomato Sauce, Zucchini, Harissa-Fennel Pickles, Yoghurt, Feta 16	<b>K.F.C.</b> Korean Fried Chicken, Kimchee, Scallion, Sesame Cave Aged Gruyere Cheese 15
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### Social Plates

<b>CHICKEN &amp; QUINOA MEATBALLS</b> Chinese Garlic Sauce, Spicy Mayo, Spicy Peanuts 14	<b>GRILLED OCTOPUS</b> Gigante Bean Salad, Smoked Harissa, Shaved Fennel, Grapefruit 18
<b>SEARED KING TRUMPET MUSHROOMS</b> Sumac Yoghurt, Crispy Cauliflower, Pickled Turnip 14	<b>WILD GULF SHRIMP</b> Green Mojo, Pinnerick, Fingering Chips 18
<b>CHARRED BROCCOLI RABE</b> Cubanelle Pepper, Alfonso Dressing, Lentil-Carrot Fritter 12	<b>'TICO' TUNA CRUDO*</b> Jalapeno Vinaigrette, Pickled Mango, Black Bean Crema 17
<b>SEARED BRUSSELS SPROUTS</b> Marisol Pepper Sauce, Garlicy Walnuts, Feta 12	<b>PORK BELLY 'SISIG'</b> Calamansi-Soy Butter, Shishito Peppers, Cilantro 15
<b>CORN &amp; FARRO SALAD</b> Arugula, Smoked Blue Cheese, Pickled Peach, Pistachios 12	<b>BAVETTE STEAK 'MIRABEAU'</b> White Anchovy Butter, Caramelized Green Olive, Marrow Toast 18
<b>SEARED HALLOUMI CHEESE</b> Charred Eggplant, Orange Blossom Honey, Crispy Chick Peas 13	<b>KALE &amp; ORZO SALAD</b> Roasted Brussels Sprouts, Grilled Radicchio, Greek Feta Banyuls Vinaigrette, Burnt Raisins, Sunflower Seeds 12

### Feasts (for 2+)

<b>CRISPY TUNA FREGOLA*</b> 10 oz) Fregola, Baby Arugula, Roasted Cauliflower, Green Olives, Pine Nuts, Calabrian Chili Dipping Sauce 70	<b>NIMAN RANCH LONG BONE RIBEYE STEAK*</b> 12 lb) Steak Fries, Black Garlic Butter, Marinated Mushrooms 80	<b>GRILLED BEEF MATAMBRE*</b> Red Chile, Salami & Provolone Stuffed Flank Steak, Chimichuri, Parmesan Polenta, Rib Sauce 95	<b>GRILLED 'VIPER' CHOP</b> 24 hr. Pork Short Ribs, Kimchee Fried Rice, Spicy 'Muchini' Sauce, Crispy Shallot & Sesame 95
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At Yvonne's, the skill of the cooks and the kitchen staff is equally as important as the quality of the service. Unfortunately, traditional tipping has created great disparities in the earnings between the service staff and the kitchen and support staff. Under current Massachusetts law, no gratuity will be shared with members of our kitchen staff. As an alternative to raising prices, we have decided to implement a 3% Kitchen Appreciation Charge on food items that will be shared exclusively by the non-tipped employees working behind the scenes tonight. We thank you for allowing us to share your generosity with our entire staff.

\*Please be advised that consuming raw, cooked to order or under cooked meat, poultry, seafood, shellfish or eggs may increase the risk of foodborne illnesses. There are a lot of ingredients in our kitchen, and not all ingredients are listed on every dish. Please tell us if someone in your party has a dietary allergy prior to ordering our delicious food.



# TREATS

**CARROT CAKE DUTCH BABY**  
German-Style Popover, Candied Rainbow Carrots, Burnt Rum Raisin Ice Cream 14

**LA BÊTE NOIRE**  
Classic Chocolate Torte, Burnt Marshmallow Ice Cream, Graham, Caramelized Chocolate 14

**POPCORN BRÛLÉE**  
Free-Standing Custard, Caramel Popcorn Ice Cream, Caramel, Cherry, Peach 14

### Sweet Snacks

**NEGRONI DRUMSTICK** 9  
**YO'S** 9  
**MACARON ICE CREAM SANDWICH** 9  
**PAINKILLER PUSH POP** 9

### Show Stopper

**CROQUEMBOUCHE**  
French Puffs Filled with Chocolate Peanut Butter Cream, Caramel, Pretzel Chunks 14



Yvonne's

christopher jamison  
managing partner

chris@yvonnesboston.com  
978-853-1970

2 winter place, boston, ma 02108  
yvonnesboston.com

## Cocktails

<p><b>CHAMPAGNE JULEP</b> † <i>elaborate / spirited / refined</i> lebel l elderflower, or cognac, champagne, sugar, mint</p> <p><b>WARD 8</b> † <i>bold / refreshing / timeless</i> rye, cherry, lemon, orange, pomgranate, soda</p> <p><b>MOÏT</b> † <i>crisp / tart / balanced</i> french vermouth, tanqueray, blackcurrant, lemon, tonic</p> <p><b>GIBSON</b> † <i>dry / spicy / classic</i> rutte celery gin, manzanilla sherry</p> <p><b>PENICILLIN</b> † <i>refreshing</i> tequila, lime, ginger, poppy honey</p> <p><b>TORONTO</b> † <i>strong / smooth / classic</i> calvados, old sinton genever, sarta maria al monte, bitters</p>	<p><b>MELONBALL</b> † <i>elaborate / sophisticated</i> midori, jamaican rum, lime, pineapple, cans</p> <p><b>HONEYBEE</b> † <i>fresh / easy / comforting</i> barbados rum, pear brandy, lemon, honey, egg white</p> <p><b>JAVIC</b> † <i>spicy / tart / refreshing</i> don julio, mezcal, poblano, lemon, strawberry, tonal</p> <p><b>3 DOTS/DASH</b> † <i>funny / hot / comforting</i> zacapa 23 and agave tequila, hard seltzer, citrus</p> <p><b>DE LA LOUISIANNE</b> † <i>herbaceous / fortifying / minty/refreshing</i> rye whiskey, cognac, benedictine, vermouth, bitters, absinthe</p> <p><b>ESPRESSO MARTINI</b> † <i>refreshing</i> lebel l, fresh espresso, kahula, madagascar vanilla</p>
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## Large Format

<p><b>MOSCOW MULE</b> lebel l, lime, cucumber, house ginger beer</p> <p><b>BOSTON RUM PUNCH</b> Choice of massachusetts rum, prouder shive, bully boy amber, or twenty boat spiced, fancy lemon syrup, lemon</p>	<p><b>STANDARD PUNCH</b> rye whiskey, raspberry, lemon, colong tea, sage, soda</p> <p><b>GOODBYE, ME</b> moroccan mint-infused gin, juniper, grape, sage, fresh watermelon and lemen juices, champagne</p>
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## Wine by the Glass

<p><b>CABERNET FRANC</b> 12 <b>CHEVIN &amp; CHARDONNAY</b> 10 <b>PINOT &amp; CHARDONNAY</b> 10 <b>CHAMPAGNE</b> 10</p> <p><b>GRÜNER Veltliner</b> 11 <b>PINOT GRIS &amp; BLANC</b> 11 <b>SAUVIGNON BLANC</b> 11 <b>SAUVIGNON BLANC</b> 11 <b>RIESLING</b> 11 <b>CHARDONNAY</b> 11 <b>CHARDONNAY</b> 11</p> <p><b>GRÈNACHE, etc</b> 11 <b>PINOT NOIR</b> 11 <b>PINOT NOIR</b> 11</p> <p><b>BARBERA D'ASTI</b> 11 <b>PINOT NOIR</b> 11 <b>GRÈNACHE &amp; SYRAH</b> 11 <b>TEMPERILLO</b> 11 <b>CABERNET SAUVIGNON</b> 11 <b>ZINFANDEL</b> 11 <b>CABERNET SAUVIGNON</b> 11</p>	<p><b>louis de grenelle cœurant d'ore (BRUT ROSE)</b> 12 <b>jean-francois merieau-bulle (CRÈMANT D'LOIRE)</b> 12 <b>roederer estate napa (BRUT)</b> 14 <b>nicolas feuillatte (BRUT)</b> 16</p> <p><b>landhaus mayer (vienna)</b> 11 <b>au ben climat (santa barbara)</b> 12 <b>thomas lafaille (authentic) (sancerre)</b> 14 <b>stoneleigh latitude (marborough)</b> 12 <b>a. christmann trocken (pfalz)</b> 12 <b>domaine faiveley (burgundy)</b> 15 <b>landmark overlook (sonoma)</b> 13</p> <p><b>bargeonne (provenca)</b> 11 <b>claudio ruffault la noue (sancerre)</b> 14 <b>coplan (anderson valley)</b> 12</p> <p><b>vietti tre vigne (spiedrom)</b> 12 <b>contour (california)</b> 11 <b>domaine roche carame (cote-d'or-village)</b> 13 <b>bodega stadi (napa)</b> 13 <b>broadside margarita vvd (paso robles)</b> 14 <b>franc hill (napa)</b> 11 <b>jordan alexander valley</b> 14</p>
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the Lawn on D



Upcoming Signature Events

- Edward Sharpe and the Magnetic Zeros Wednesday, June 17
- Oyster Fest Saturday, September 19
- Sound of Our Town Saturday, September 26
- Kids Really Rock Sunday, September 27
- Punkin Fest Saturday, October 10



The Lawn on D @lawnond  
 Tickets go on sale for @EdwardSharpe at the #LawnOnD at 10am this morning! Get them before they sell out! #MusicOnD  
<http://t.co/yIRhclRTa>  
 1 hours ago

Made in Fort Point @MadeinFortPoint  
 Opening reception TOMORROW 4.9.5-7pm for Featured Artist Dawna Davis! #boston #fortpoint  
[#arts http://t.co/nbGpASgJ11](http://t.co/nbGpASgJ11)  
 1 days ago

Bowery Boston @boweryboston  
 "JUST ANNOUNCED" @EdwardSharpe & the Magnetic Zeros play @lawnond on June 17th! Details & tickets here: <http://t.co/WdPbgrv41>  
 1 days ago

#LawnOnD

September 2015

Signature Events Event Series ...And More

Sunday	Monday	Tuesday	Friday	Saturday
13 Rain Date for Some Event Sunday Sports 12pm-3pm D Street ArtLAB Lawn Hours 7am-10pm Tent & Games 4pm-10pm	14 Edward Sharpe and the Magnetic Zeros 7pm D Street ArtLAB Lawn Hours 7am-10pm Tent & Games 8pm-10pm	15 Lunch Break on D 12pm-2pm Lorem ipsum dolor sit amet, consectetur adipiscing elit, sed diam nonummy nibh euismod tincidunt ut laoreet dolore magna aliquam erat volutpat. Ut wisi enim ad minim veniam, quis nostrud. more → share this	18 Lunch Series: BenKlee @ the Lawn on D 12pm-2pm Dance Party 4pm-10pm D Street ArtLAB Lawn Hours 7am-10pm Tent & Games 4pm-10pm	19 Oyster Fest 12pm-4:30pm D Street ArtLAB Lawn Hours 7am-10pm Tent & Games 12pm-10pm



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Hippocrates Program Consultants are available to help you take the first step in transforming your life seven days a week from 9 AM to 7 PM EST.

Call 800-842-2125 x2177 [MEET THE CONSULTANTS](#)

### Upcoming Events


[VIEW CALENDAR](#)

- FEB 21 [Dr. Clement in Ft. Lauderdale Ft. Lauderdale, FL](#)
- FEB 22 [Dr. Clement in Miami FL](#)
- MAR 1 [Dr. Clement in Tampa FL](#)
- MAR 2 [Dr. Clement in Miami FL](#)
- MAR 13 [Nurses' Night Out with Dr. Anna Maria Clement West Palm Beach](#)

### The Leader in the Field of Natural & Alternative Health Care

A nonprofit health institute based in West Palm Beach, Florida, Hippocrates has been the preeminent leader in the field of complementary health care and education for over 60 years. Founded in Boston, Massachusetts by Ann Wigmore after healing herself of colon cancer using Wheatgrass therapies, Hippocrates has helped hundreds of thousands of guests realize that good health is every person's birthright, and that a life free of disease and pain is our human legacy. Our philosophy is founded on the belief that a vegan, living, enzyme-rich diet – complemented by exercise, positive thinking and non-invasive therapies – is integral to optimum health. As stated by Hippocrates, the father of modern medicine, nearly 2,500 years ago: "Let food be thy medicine and medicine be thy food."


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The Hippocrates signature Life Transformation Program offers a blueprint for transitioning to a healthier lifestyle.

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#### Vegan Hair & Nail Care




Re-New Organic Salon & Image Center is Hippocrates' full-service, all-natural hair & nail salon, open to both guests and the general public.

[WHY VEGAN BEAUTY?](#)


#### For Health Educators



#### Wheatgrass Juice



#### New Cancer Study



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- Sprouts & Greens
- Organic Vegetables
- Nuts, Legumes & Grains
- Sea Vegetables
- Fermented Foods



### Wheatgrass & Living Foods

The foundation of the Hippocrates Life Transformation Program, wheatgrass and living foods are the cornerstones to a life of optimum nutrition. At Hippocrates, we help people radically improve their health and detoxify their bodies by adopting a diet rich in antioxidants, vitamins, minerals and plant-based proteins; our program is replete with fresh sprout and vegetable juices, wheatgrass, colorful salads, nuts, seeds and fruit. These foods supply the oxygen, alkalinity and bioelectrical charges vital to cellular and overall health of the body.

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### Have a Sexy Vegan Valentine's Day!

Nothing says Valentine's Day like a big box of chocolates, a steak dinner and a bottle of wine, so it's ironic that nothing nurtures better in the mood for love faster!

Celebrate the holiday of love by taking a healthy – and sexy – approach with this unique holiday gift combo for your lover: a copy of the recently-released "7 Keys to Lifelong Sexual Vitality: The Hippocrates Institute Guide to Sex, Health & Happiness" paired with Lulu's Luscious Body Butter.

Dr. Brian & Anna Maria Clement's latest book, "7 Keys to Lifelong Sexual Vitality" offers a clinically tested holistic approach to reawakening libido and intensifying sexual satisfaction and performance throughout life. Offering hands-on advice, recipes rich in sex-boosting nutrients, techniques for detoxification, massage, meditation and guided imagery, and a variety of fun- and misinformation-busting exercises, together you and your S.O. will learn how to enhance your sex life.

And to help you practice what the book preaches, you'll also enjoy a 4-oz. jar of Lulu's Luscious Body Butter. An edible skin food as well as a luscious treat, this body cream with real cacao butter can be nibbled on – and licked off! All of Lulu's products are raw, vegan, organic, fair trade and gluten free.

The perfect gift this Valentine's Day! Order online now to get it in time for February 14 or call the Hippocrates Store at 1-877-982-6866.

About Hippocrates Health Institute  
Our philosophy is founded on the belief that a vegan, living, enzyme-rich diet – complemented by exercise, positive thinking and non-invasive therapies – are integral to optimum health. We believe that good health is every person's birthright, and that a life free of disease and pain is our human legacy. Visit [hippocratesinst.org](#) to learn more about our programs.

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Stop Premature AGING

Optimize Your HEALTH

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CHANGE YOUR LIFE



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\*Discount must be taken at time of booking. Mention code WHEATGRASS.

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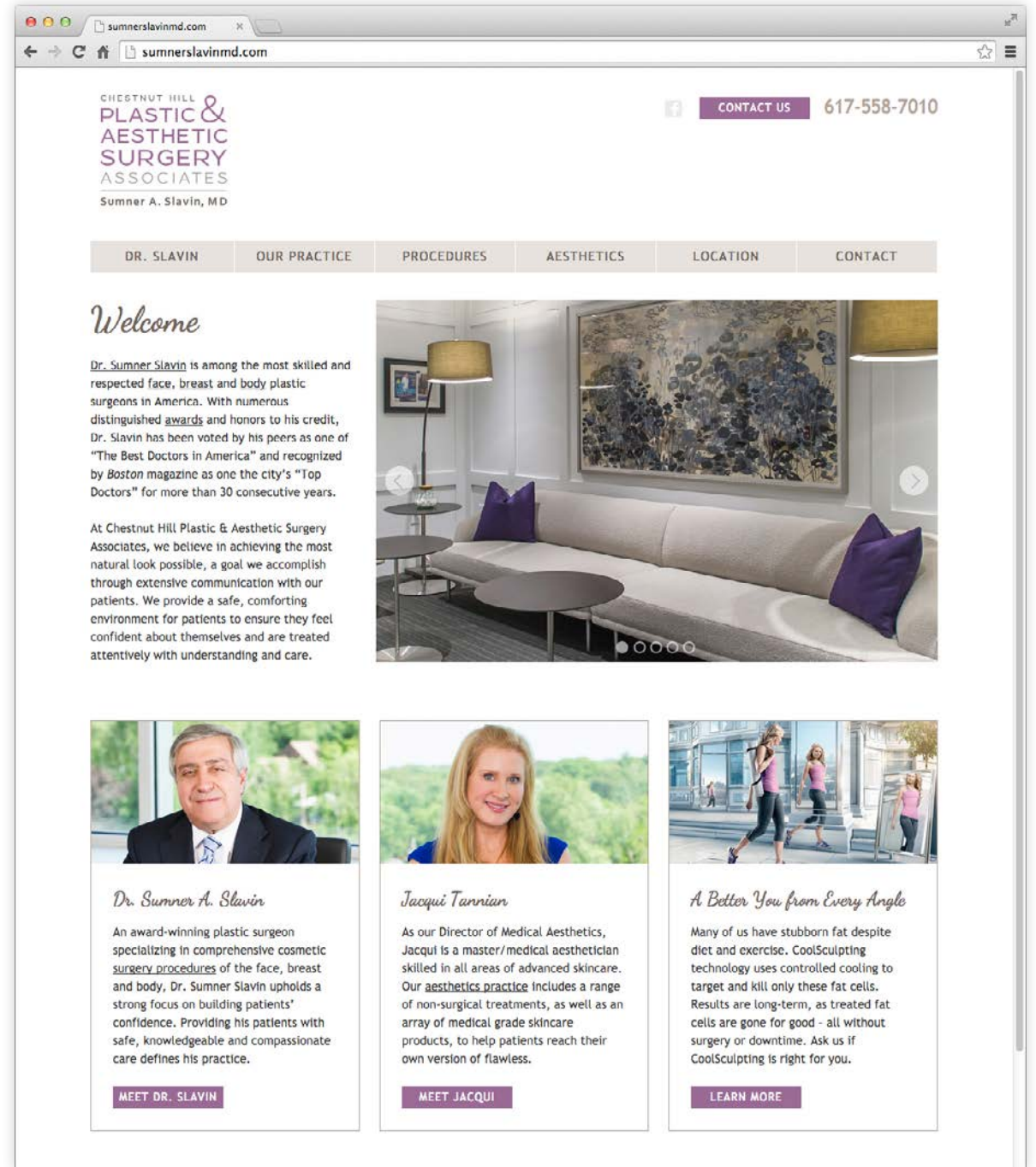
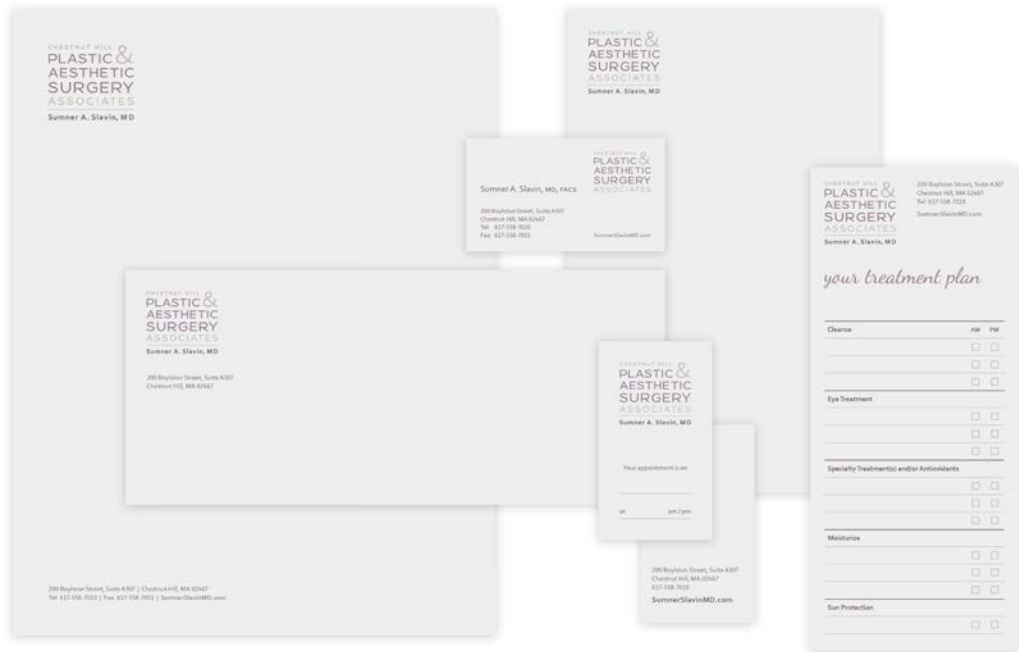
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**Sumner A. Slavin, MD**



# Sumner A. Slavin, MD

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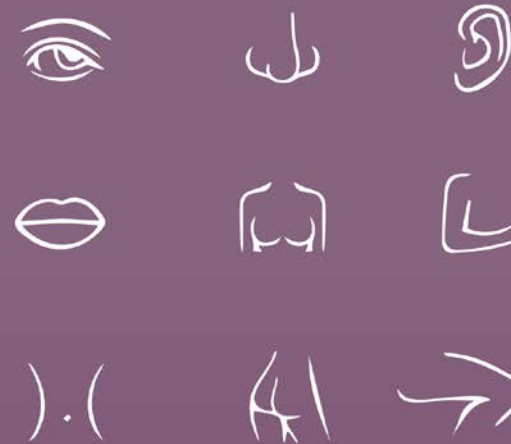


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(We're here if you need a little tweak)

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THE STREET | 55 Boylston Street, Chestnut Hill | [ShowcaseSUPERLUX.com](http://ShowcaseSUPERLUX.com) COMING THIS JUNE



Seats so luxurious,  
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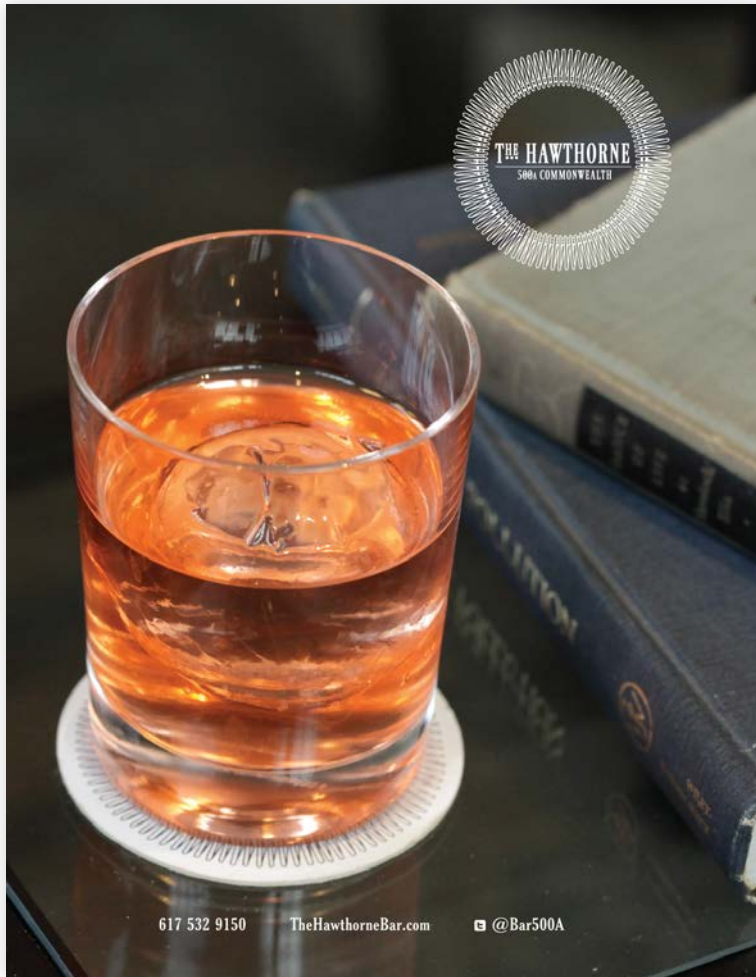
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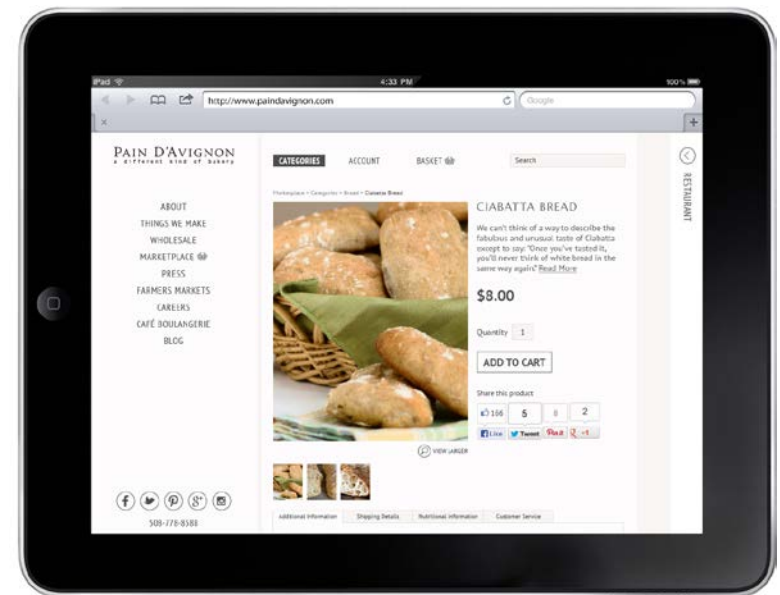
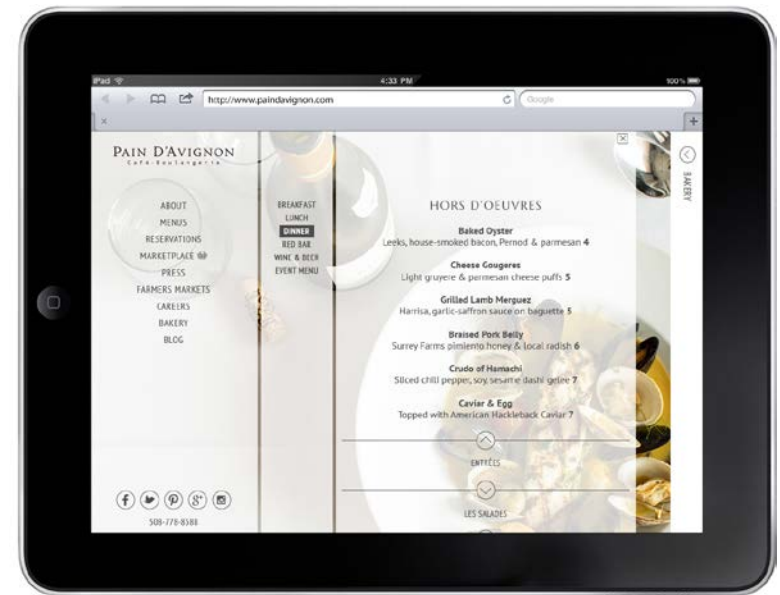
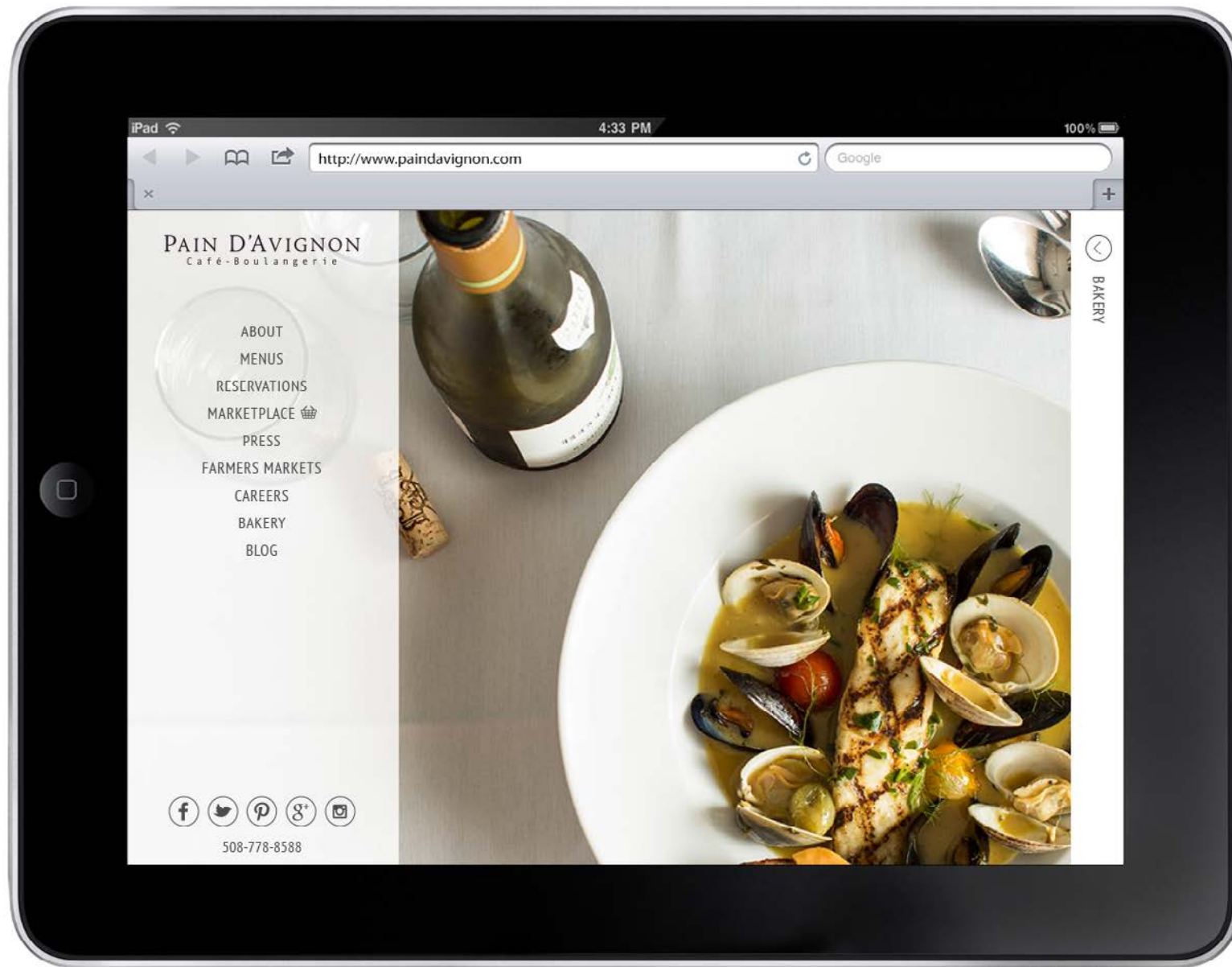
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 A new red blend from The Prisoner Wine Company that combines Cabernet, Petite Sirah and Zinfandel.  
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**Blindfold**  
 This inaugural release brings together interesting Rhone and aromatic varietals that nicely compliment a classic Chardonnay base.  
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 Place your holiday orders by December 9th to ensure ground delivery by December 23rd. FedEx two day air and overnight services are available for orders placed after December 9th. Please contact our customer relations team at 707-286-2745 or via email at [althea@quintessa.com](mailto:althea@quintessa.com), [kelly.harden@quintessa.com](mailto:kelly.harden@quintessa.com) or [liland@quintessa.com](mailto:liland@quintessa.com) for more information or help placing an order.

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Located on the extreme Sonoma Coast, less than two miles from the Pacific Ocean, the Flowers estates are some of the most unique vineyards in California. Learn more at [www.flowerswinery.com](http://www.flowerswinery.com) »

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BY VARIETAL  
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BY PRICE  
 Under \$100  
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 \$200 - \$299  
 Over \$300

BY FORMAT  
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 750ml  
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 Custom Gift Sets  
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**CELEBRATION OF CHARDONNAY**  
 Pale gold color. Enticing, airy aromas of lemon zest and lime blossom are brought back to earth with those of bayleaf and flinty mineral. Fresh flavors of Asian pear and Honeycrisp apple are supported by a creamy mouthfeel in the mid-palate. With vibrant acidity, typical of the extreme Sonoma Coast... More Details »

\$195 three 750ml bottles

Quantity  + - ADD TO CART

FLOWERS  
*Vineyard & Winery*

**EXPLORATION OF TWO ESTATES**  
 Dark crimson color with aromas of wild bramble fruit with undertones of spice and white pepper. More Details »

\$220 three 750ml bottles

Quantity  + - ADD TO CART

FLOWERS  
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**2006 & 2007 MOON SELECT LIBRARY MAGNUMS**  
 Dark ruby color. Aromas of fresh red fruits, blood orange and spicy notes of nutmeg and pepper. More Details »

\$340 two 1.5L bottles

Quantity  + - ADD TO CART

FLOWERS  
*Vineyard & Winery*

**CELEBRATION OF CHARDONNAY**  
 Pale gold color. Enticing, airy aromas of lemon zest and lime blossom. More Details »

\$195 three 750ml bottles

Quantity  + - ADD TO CART

FLOWERS  
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**THREE-BOTTLE CUSTOM GIFT SET** CUSTOMIZE

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**Summer Fancy Food Show - DC**  
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**NEW**



**Chocolate Bonbon Collection**  
New Line of 21 Matorpiece Confections for Hospitality and Retail

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**Caramelia Apple Toffee**  
Featuring Caramelia 36%  
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- Creation Gourmandes
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Valrhona Professional - Grands Crus de Terroir

Grands Crus de Terroir

The Grands Crus de Terroir collection consists of chocolate products that are characteristic of their country of origin. Each of these chocolates is made from the finest cocoa beans in the world and processed, under the supervision of the chocolatier, to be the best chocolate in the world.

Product	Weight	Price
Amignon	100g	\$12.00
Amignon	250g	\$28.00
Amignon	500g	\$52.00
Amignon	1kg	\$98.00
Amignon	2kg	\$188.00
Amignon	5kg	\$468.00
Amignon	10kg	\$918.00
Amignon	25kg	\$2298.00
Amignon	50kg	\$4598.00
Amignon	100kg	\$9198.00

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Valrhona Professional - Caramelia

Caramelia 36%

The Milk Chocolate Caramel Delicacy

Caramelia 36% is a milk chocolate with a caramel filling. It is made with the finest cocoa beans and is a true delight for the palate. It is available in a variety of weights and is perfect for use in a wide range of applications.

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**Find a Kaplan Community:**

**Assisted Living**

We are defining excellence in assisted living by ensuring that each one of our residents enjoys an independent lifestyle while still meeting their health care needs.

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**Memory Care**

At Rose Lane, residents and their families find a supportive, home-like atmosphere where physical and emotional needs are recognized and met.

[Learn More](#)

**Independent Living**

At Kaplan, we know your independence is important to you, that's why our communities are designed with your independence and individuality in mind.

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**Strategic Partnerships**

We are focused on growth and are continually exploring new projects that will bring its experienced leadership in senior living and its unwavering quality commitment to senior residents and their families. Kaplan Development/Senior Management, LLC owns and operates numerous senior living residences located in several states. [Learn more](#) about partnering with us.

**Featured Community** [More](#)

**Making Headlines...**

"A development company with deep roots in the senior housing industry has launched a new, more affordable assisted living model achieved through suite-sharing."

**Senior Housing News**  
February 17, 2014

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**Find a Senior Living Community**

Kaplan Senior Living Communities, whether you're looking for assisted living, independent living or Alzheimer's care, we know Kaplan has the lifestyle option for you. With community locations throughout the eastern half of the United States and features to assure you will always feel right at home, just look around and it's easy to see why our communities are so special.

Filter by Zip:

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**All American Assisted Living**  
1074 West Washington Street  
Hanson, MA 02341  
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1074 West Washington Street | Hanson, MA 02341 | [Map](#) | 781-447-4100

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**At All American, We Put the Emphasis on Living!**

All American Assisted Living is a residential community for seniors who are looking for social interaction, personal care services, and leisure pursuits. From the design of the apartments and recreation areas, to the onsite medical services, to the innovative programming, and home-style meals served restaurant style, residents enjoy comfortable and active living in a supportive community that meets their needs in fact, All American is a community in the truest sense of the word. Our building is really a neighborhood with friendly people and accessible services.

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**We Put the Emphasis on Living!**

All American Assisted Living is a residential community for seniors who are looking for social interaction, personal care services, and leisure pursuits. From the design of the apartments and recreation areas, to the onsite medical services, to the innovative programming, and home-style meals served restaurant style, residents enjoy comfortable and active living in a supportive community that meets their needs.

In fact, All American is a community in the truest sense of the word. Our building is really a neighborhood with friendly people and accessible services. Combining assisted living with a specialized area of the community for residents with Alzheimer's, and other forms of memory loss, All American is safe, secure, and fun. We are here to assist, but we also place an emphasis on living.

**Assisted Living**

Residents are part of a close, caring community who live, create, and celebrate together. Our personal care staff helps as much or as little as needed, always treating our residents with dignity and respect.

[Learn More](#)

**Memory Care**

Our Rose Lane neighborhood is a place where those with Alzheimer's and other forms of memory loss can receive the care, comfort and stimulation they need, all in a secured portion of the community.

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**Senior Assisted Living Facilities: Top 10 Tips for Choosing The One For You**

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**JUNE 22**  
6:00 PM - 8:00 PM

**Summer Speaker Series**  
The Mediterranean Diet:  
How to Improve Brain & Body Health

Dr. Nancy Emerson Lombardo, PhD

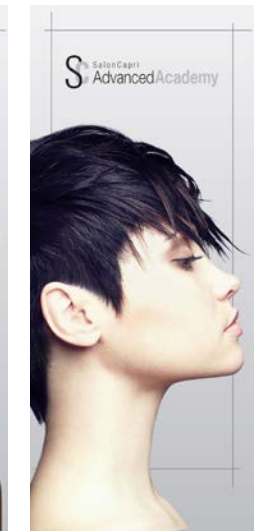
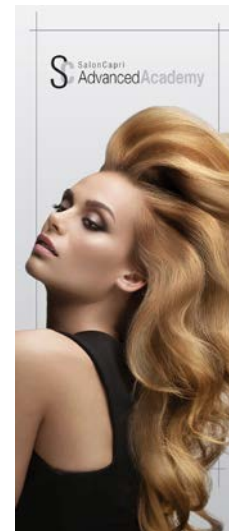
**Cameron's on the Green**  
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**NEW!**

<p><b>FAN FAVORITE!</b></p> <p><b>Gluten Free Original Minis</b></p> <p>Vote for a wholesome snack mix by pairing with dark chocolate chips &amp; dried fruit.</p>	<p><b>BEST DRESSED!</b></p> <p><b>Sriracha &amp; Lime Pretzel Crisps</b></p> <p>Top with avocado &amp; herbs for a guilt-free taste that is sure to turn heads.</p>	<p><b>BREAKOUT STAR!</b></p> <p><b>Gluten Free Salted Caramel Minis</b></p> <p>Roll out the red carpet by mixing with popcorn for a twist on a classic movie treat.</p>
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Winners At Your **Award Show Party**

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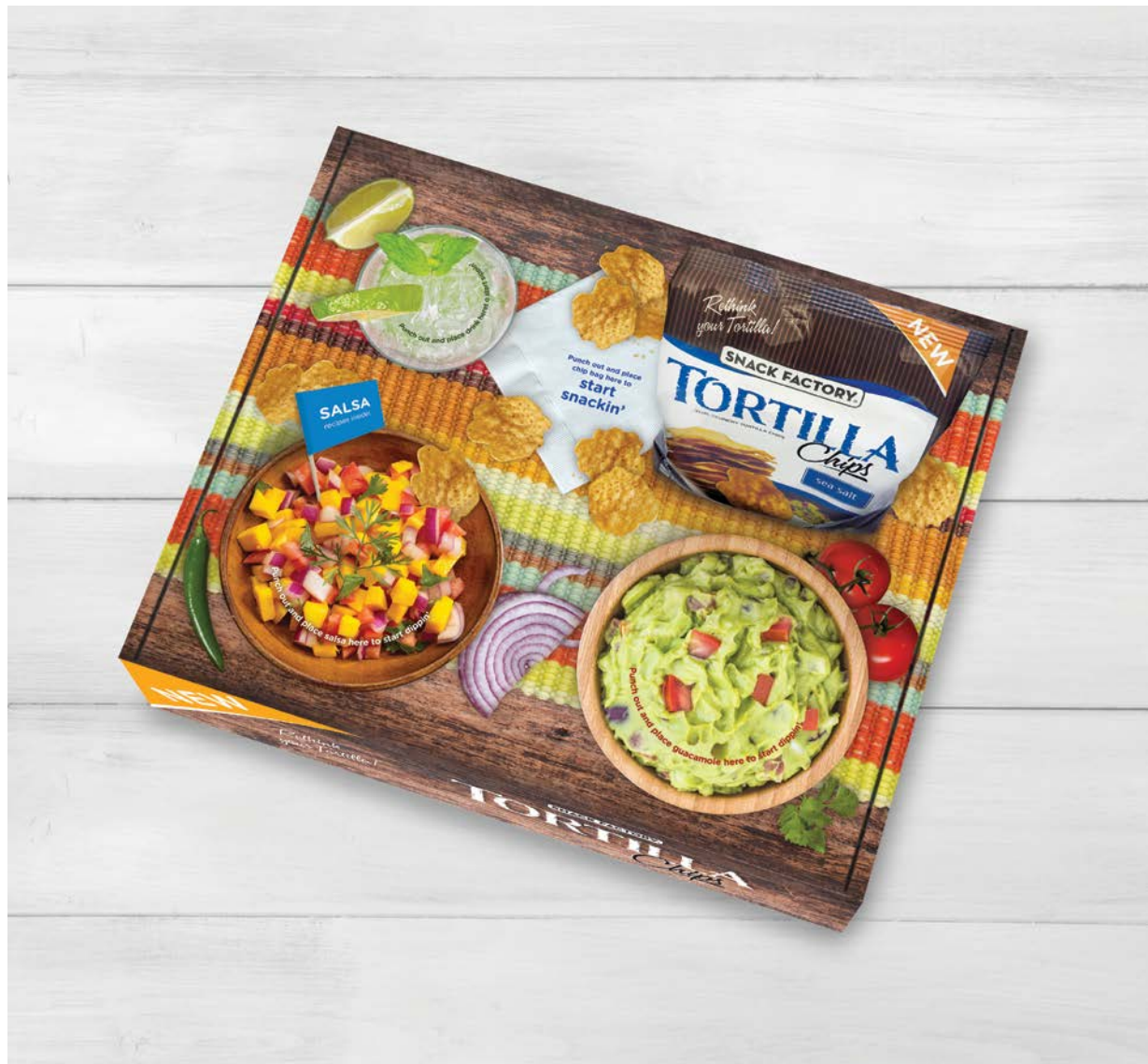
Rethink Your  
**Game Day Snacking**

**NEW!**

<p><b>MOST VALUABLE PLAYER!</b></p> <p><b>Gluten Free Original Minis</b></p> <p>Enjoy them at home, in the stands, or anywhere you go to watch the game.</p>	<p><b>BEST KICKER!</b></p> <p><b>Sriracha &amp; Lime Pretzel Crisps</b></p> <p>Dip in zesty guacamole for a real crowd pleaser.</p>	<p><b>ROOKIE of the YEAR!</b></p> <p><b>Gluten Free Salted Caramel Minis</b></p> <p>Try this sweet &amp; salty goodness alone or with a team of fruits &amp; nuts.</p>
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Winners At Your **Big Game Party**

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**SNACK FACTORY**  
**TORTILLA**  
*Chips*

**NEW**

**May Is National Salsa Month!**  
Introducing Salsa's Perfect Savory Snack Partner

Thinner and crispier than an ordinary tortilla chip, the new Tortilla Chips from the geniuses at Snack Factory® pack the delicious taste of a classic corn tortilla into two delectable flavors, **Sea Salt** and **Garlic Hummus**. Made from whole grain and non-GMO ingredients, these slim and crunchy chips will still hold up to hearty salsas and dips.



**Sea Salt**

Perfectly salted and deliciously simple, offering a satisfying crunch on their own, or with your favorite dip or topping



**Garlic Hummus**

Offers a gratifying creamy garlic kick that is delicious alone or paired with salsa, guacamole, hummus and more

**SNACK FACTORY**  
**TORTILLA**  
*Chips*

...the perfect pairing for these simple salsa recipes



**Mango Salsa**

**Ingredients**

- 2 mangos
- 1 cup fresh cilantro
- ½ medium red onion, chopped
- 1 tomato, diced
- 1 jalapeño, diced (optional)
- 1 tbsp lime juice
- Salt & pepper, to taste

**Directions**

1. Pit, peel and chop mangos into small cubes. Chop red onion into small pieces and dice tomato and jalapeño.
2. Combine mango, jalapeño, onion, tomato, lime juice and cilantro leaves and mix well.
3. Finish by seasoning with salt and pepper to taste and serve with Snack Factory® Tortilla Chips.



**Watermelon Salsa**

**Ingredients**

- ½ watermelon, chopped
- ½ red onion, chopped
- ½ green pepper, chopped
- ½ cup fresh cilantro
- 2 tbsp lime juice
- Salt & pepper, to taste

**Directions**

1. Chop onions, watermelon, green pepper and cilantro into small pieces.
2. Combine in bowl and add a splash of lime juice and spice to taste. Pair with Snack Factory® Tortilla Chips

Happy National Salsa Month!

