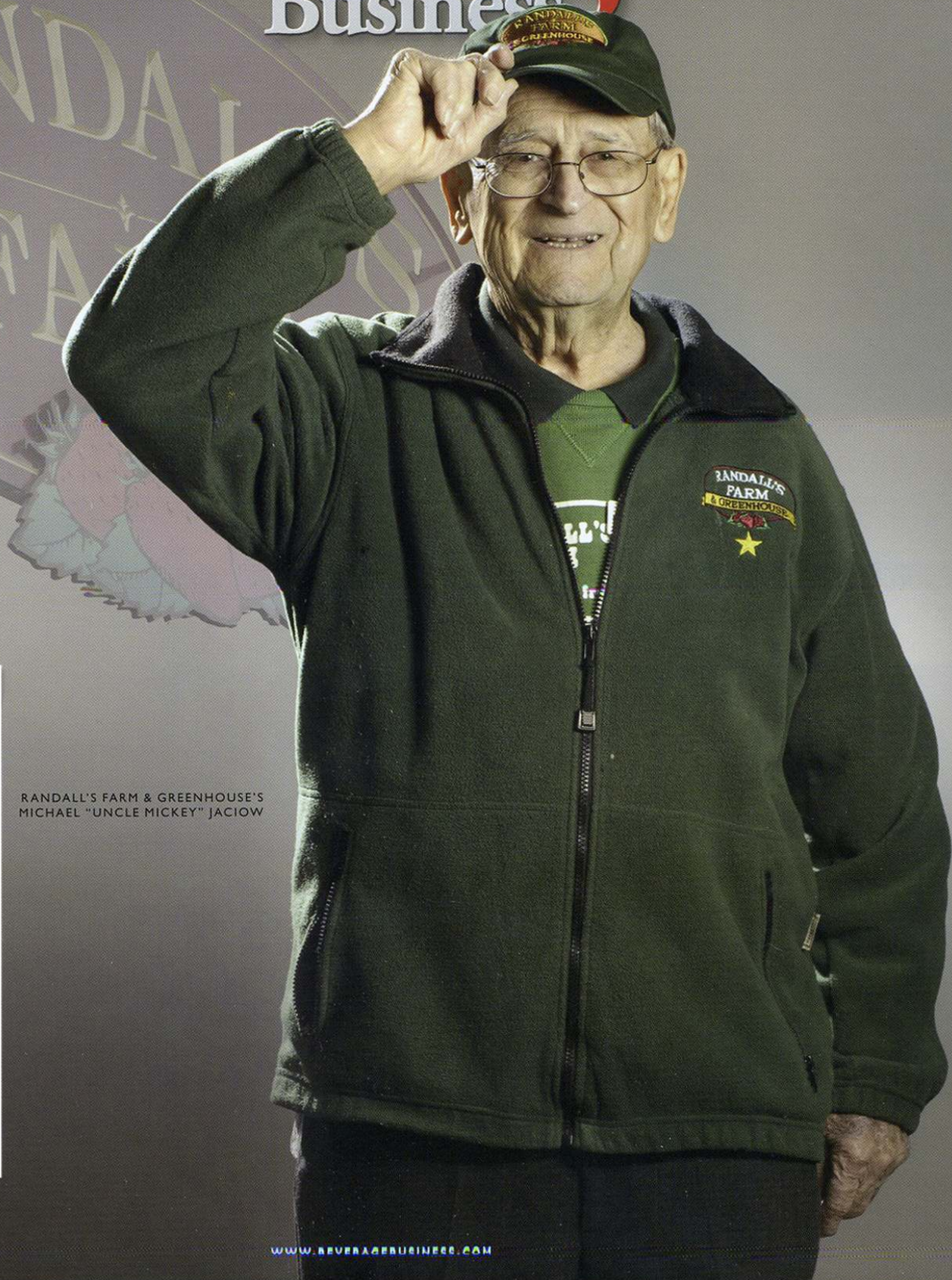


DECEMBER 2010

Massachusetts' Beverage Business



RANDALL'S FARM & GREENHOUSE'S
MICHAEL "UNCLE MICKEY" JACIOW

NARRAGANSETT PORTER

This seasonal craft winter brew is now available on draught and in 'Gansett's signature 16-ounce Tallboy cans. The Porter is brewed with summit hops, black malt, pale malt, roasted barley, and ale yeast, and dry-hopped with Amarillo hops. An American-style porter, it has a mild chocolate flavor with a hint of smokiness. The Porter has been a part of the brand's heritage for nearly a century, dating back to 1916 when it was first brewed. When Prohibition struck down breweries in the 1920s, the Narragansett Brewing Company was one of just six given a patent by the government to continue brewing beer for medicinal purposes, based largely on the belief that porter had healing properties. It was prescribed by doctors and distributed throughout New England to patients suffering from a variety of ailments, particularly blood-related illnesses like anemia. Suggested retail is \$7.99 per 6-pack. Available from Atlas Distributing, Burke Distributing, Colonial Wholesale Beverage, Commercial Distributing and Merrimack Valley Distributing.



ARGENTO 2009 MALBEC

Aged for 6 months in French and American oak, this 100% Malbec is deep purple in color and offers powerful aromas of black stone fruit and floral notes. Flavors of plum and blackberry, with a touch of chocolate and vanilla from oak aging, lead into a long finish with ripe velvety tannins. It is being released with a high tech twist: through the use of any Smartphone QR barcode reader, consumers scan the Cellar Key code featured on the bottle's neck tag and instantly access a winery video, read reviews, learn about the winemaker, and explore recipes that pair with the Malbec. The user can also share and engage on social media sites, including Facebook and Twitter. Suggested retail is \$12.99. Available from Carolina Wine & Spirits.



BOTTLE MATE

Made from stainless steel, this new bottle opener is only 1/16 inch thick and the size of a credit card – so it fits into a wallet. Suggested retail is \$7.95. bottlemateopener.com.



VINTAGE ORIGINAL COCKTAIL MIXERS

This new line of all-natural cocktail mixers from Beverly-based Powell & Mahoney Limited includes Margarita, Mojito, Bloody Mary, Cosmopolitan, Ginger, and their seasonal offering, Hot Toddy, which is made with fresh ginger, lemon, organic cane juice, honey, and a mix of spices and herbs. The line was created by industry veterans Mark Mahoney and Brian Powell. Mahoney is the founder and CEO of Creative Juices, Inc. and Powell is an industry sales executive formerly with Stirrings Cocktails. Suggested retail is \$6.99 per bottle. powellandmahoney.com.

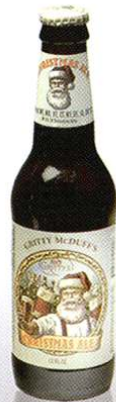
LAKE SONOMA WINERY 2009 SAUVIGNON BLANC

Cold-fermented in stainless steel tanks and bottled within six months, this wine has bold aromas of fresh lime, kiwifruit and guava accented by a note of new-mown hay. Vibrant lime, lemon, orange zest, and sorrel flavors show definition against a steely background. Big flavors are balanced by crisp acidity, leading to a bright finish. Neither oak barrels nor malolactic fermentation were utilized during production. Suggested retail is \$14. Available from Horizon Beverage Company.



GRITTY MCDUFF'S CHRISTMAS ALE

This robust ale is made with English Pale and Crystal malts and a touch of roasted barley. A blend of Clusters, Styrian Goldings, Saaz and Yakima Goldings leaf hops round out this hearty brew. The dark red-amber color ale has no additives, fruits or spices, and has an ABV of 6.2 percent. Available in 6- and 12-packs, 22-ounce bottles and mini-kegs. Suggested retail for a 6-pack is \$8.99. Available from Craft Brewers Guild.



INNIS & GUNN ORIGINAL OAK AGED BEER

Aged in bourbon oak and rum-infused oak, this Scottish beer is now available. Originally brewed to season oak barrels for a scotch maker, the beer was subsequently discovered to be quite palatable. It has fruit and spice aromas with toffee and a hint of oak flavor. Suggested retail is \$11.99 for a 4-pack. Available from Burke Distributing and Colonial Wholesale.



BAKON VODKA

Made from superior quality Northwest potatoes, this smoky peppered bacon-flavored vodka – whose primary pairing is a Bloody Mary – is now available. Suggested retail is \$30. Available from Atlantic Importing Company.

